White & Case, S.C.
Torre del Bosque – PH
Blvd. Manuel Avila Camacho #24
Col. Lomas de Chapultepec
11000 México, D.F.

Tel (52-55 Fax (52-55 www.white





File Number 82-3142

May 3rd, 2005

Office of International Corporate Finance, Mail Stop 3-2 Division of Corporate Finance Securities and Exchange Commission Judiciary Plaza 450 Fifth Street, N.W. Washington, D.C. 20549



Re: Grupo Gigante, S.A. de C.V./ Rule 12g3-2(b) File Number 82-3142

#### Ladies and Gentlemen:

I refer to the above-referenced exemption pursuant to Rule 12g3-2(b) (the "Rule") of the Securities Exchange Act of 1934, as amended, (the "Act") previously granted to Grupo Gigante, S.A. de C.V. (the "Company") and hereby transmit to you the following documentation required to be submitted under the Rule:

- (A) In accordance with the provisions of Rule 12g3-2(b)(1)(i) (B) and (iii), an English version of the Company's audited financial report for the fourth quarter of 2004, provided to the Mexican Stock Exchange (the "BMV");
- (B) In accordance with the provisions of Rule 12g3-2(b)(1)(i)(A), (B) and (iii), an English translation of information made public through EMISNET, an electronic financial information system of the BMV, regarding shifts in the market, dated November 4, 2004;

MAY 23 200

<u> Iriogrado</u>

WHITE & CASE

(C) In accordance with the provisions of Rule 12g3-2(b)(1)(i)(A), (B) and (iii), an English translation of information made public to investors through EMISNET regarding

appointment of new external auditor, dated November 9, 2004;

(D) In accordance with the provisions of Rule 12g3-2(b)(1)(i)(A), (B) and (iii), an English

translation of information made public to investors through EMISNET regarding

approval of additional services of the external auditor, dated November 17, 2004;

(E) In accordance with the provisions of Rule 12g3-2(b)(1)(i) (A), (B) and (iii), an

English version of a press release informing about the Company's fourth quarter

results.

As stated in paragraph (5) of Rule 12g3-2(b), the Company understands that it is

furnishing the Securities and Exchange Commission with the information set forth above and

that the documents being delivered herewith pursuant to Rule 12g3-2(b) shall not constitute an

admission for any purpose that the Company is subject to the provisions of the Act.

Please do not hesitate to contact the undersigned should you have any questions with

regard to any of the points discussed in this letter.

Yours truly

Matthew F. Wilhoit

**Enclosures** 

CC: Sergio Valdéz Arriaga

Manuel Cullen (without enclosures)



TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V..

QUARTER: 4

YEAR: 2004

#### CONSOLIDATED FINANCIAL STATEMENT AS OF DECEMBER 31 OF 2004 AND 2003 (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT	QUARTER	QUARTER OF	PREVIOUS
š		Amount	∴ %	Amount	%
1	TOTAL ASSETS	22,293,030	100	23,479,989	100
2	CURRENT ASSETS	6,609,720	30	7,575,771	32
3	CASH AND SHORT-TERM INVESTMENTS	617,855	3	549,200	2
4	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	603,777	3	921,138	4
5	OTHER ACCOUNTS AND DOCUMENTS RECEIVABLE	1,041,088	. 5	1,156,891	5
6	INVENTORIES	4,082,768	18	4,619,974	20
7	OTHER CURRENT ASSETS	264,232	1	328,568	1
8	LONG-TERM	189,945	1	170,983	l 1
9	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	0	0	O	o
10	INVESMENT IN SHARES OF SUBSIDIARIES				
	AND NON-CONSOLIDATED OPERATIONS	0	o	o	o'
11	OTHER INVESTMENTS	189,945	1	170,983	1
12	PROPERTY, PLANT AND EQUIPMENT	14,715,293	66	14,995,262	64
13	PROPERTY	14,500,926	65	14,258,784	61
14	MACHINERY	0	0	0	0
15	OTHER EQUIPMENT	7,199,011	32	7,151,060	- 1
16	ACCUMULATED DEPRECIATION	7,228,816	32	6,598,569	28
17	CONSTRUCTION IN PROGRESS	244,172	1	183,987	1
18	DEFERRED ASSETS (NET)	553,232	2	554,771	2
19	OTHER ASSETS	224,840	1	183,202	1
20	TOTAL LIABILITIES	9,304,272	100	10,477,425	100
21	CURRENT LIABILITIES	5,945,700	64	8,644,782	83
22	SUPPLIERS	3,994,673	43	5,397,608	52
23	BANK LOANS	593,442	6	2,191,108	21
24	STOCK MARKET LOANS	0	o	0	0
25	TAXES TO BE PAID	181,243	2	160,811	2
26	OTHER CURRENT LIABILITIES	1,176,342	13	895,255	9
27	LONG-TERM LIABILITIES	2,090,564	22	627,534	6
28	BANK LOANS	1,995,750	21	525,950	5
29	STOCK MARKET LOANS	0	0	0	0
30	OTHER LOANS	94,814	1	101,584	1
31	DEFERRED LOANS	1,268,008	14	1,205,109	12
32	OTHER LIABILITIES	0	0	0	0
33	CONSOLIDATED STOCK HOLDERS' EQUITY	12,988,758	100	13,002,564	100
34	MINORITY INTEREST	59,988	[	43,430	
35	MAJORITY INTEREST	12,928,770	100	12,959,134	100
	CONTRIBUTED CAPITAL	9,161,545	71	9,161,524	70
37	PAID-IN CAPITAL STOCK (NOMINAL)	104,672	1	104,651	
	RESTATEMENT OF PAID-IN CAPITAL STOCK	2,304,809	18	2,304,809	18
39	PREMIUM ON SALES OF SHARES	6,752,064	52	6,752,064	
40	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0	0
41	CAPITAL INCREASE (DECREASE)	3,767,225	29	3,797,610	
	RETAINED EARNINGS AND CAPITAL RESERVE	13,799,459		13,466,850	
	SHARES REPURCHASE FUND	1,584,265		1,584,355	
	EXCESS (SHORTFALL) IN RESTATEMENT OF		[		1
	STOCK HOLDERS' EQUITY	(12,009,925)	(93)	(11,586,204)	(89)
45	NET INCOME FOR THE YEAR	393,426	3	332,609	3

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS "	PRESENT	QUARTER	QUARTER O	
* S		Amount	%	Amount	
3	CASH AND SHORT-TERM INVESTMENTS	617,855	100	549,200	100
46	CASH	330,532		355,665	
47	SHORT-TERM INVESTEMENTS	287,323		193,535	8
18	DEFERRED ASSETS (NET)	553,232	100	554,771	100
	AMORTIZED OR REDEEMED	130,920		92,934	17
-	GOODWILL	422,312	76	461,420	•
	DEFERRED TAXES OTHERS	0	0	0 <b>41</b> 7	0
21	CURRENT LIABILITIES	5,945,700	100	8,644,782	100
	FOREIGN CURRENCY LIABILITIES	395,789	7	680,978	ľ
	MEXICAN PESO LIABILITIES	5,549,911	93	7,963,804	
24	STOCK MARKET LOANS	0	100	0	100
	COMMERCIAL PAPER	1	0		0
	CURRENT MATURITIES OF MEDIUM TERM		0		0
56	CURRENT MATURITIES OF BONDS		0		0
26	OTHER CURRENT LIABILITIES	1,176,342	100	895,255	100
57	OTHER CURRENT LIABILITIES WITH COST	0	0	0	0
58	OTHER CURRENT LIABILITIES WITHOUT COST	1,176,342	100	895,255	100
- 27	LONG-TERM LIABILITIES	2,090,564	100	627,534	100
59	FOREIGN CURRENCY LIABILITIES	0	0	0	0
60	MEXICAN PESO LIABILITIES	2,090,564	100	627,534	100
	STOCK MARKET LOANS	0	100	0	100
	BONDS		0		0
62	MEDIUM TERM NOTES		٥		0
30	OTHER LOANS	94,814	100	101,584	100
63	OTHER LOANS WITH COST	33,470	35	42,858	42
64	OTHER LOANS WITHOUT COST	61,344	65	58,726	58
	DEFERRED LOANS	1,268,008	100	1,205,109	100
	NEGATIVE GOODWILL	0	0	0	0
	DEFERRED TAXES	1,268,008	100	1,205,109	_
67	OTHERS	ļ °	ľ	0	ď
32	OTHER LIABILITIES	0	100	0	100
	RESERVES	1	0		٥
69	OTHERS LIABILITIES		0		C
	EXCESS (SHORTFALL) IN RESTATEMENT OF	(12,009,925)	100	(11,586,204)	100
	STOCK HOLDERS' EQUITY ACCUMULATED INCOME DUE TO MONETARY POSITION	(298,758)	(2)	(298,758)	(3)
	INCOME FROM NON-MONETARY POSITION	(11,711,167)		, , ,	

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

4

YEAR: 2004

CONSOLIDATED FINANCIAL STATEMENT
OTHER CONCEPTS
(In Thousands of Mexican Pesos)

Audited Financial Information

riaditi	sa i manolal mornadon		i silat i ilituig
REF	CONCEPTS		QUARTER OF PREVIOUS YEAR
S		Amount	Amount
72	WORKING CAPITAL	664,020	(1,069,011)
73	PENSION FUND AND SENIORITY PREMIUMS	0	o
74	EXECUTIVES (*)	581	594
75	EMPLOYERS (*)	12,600	12,479
76	EMPLOYEES (*)	20,760	21,739
77	OUTSTANDING SHARES (*)	977,644,977	977,447,505
78	REPURCHASED SHARES (*)	8,654,967	8,641,967

<sup>(\*)</sup> THESE CONCEPTS SHOULD BE EXPRESSED IN UNITS.

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# CONSOLIDATED EARNING STATEMENT FROM JANUARY 1st TO DECEMBER 31 OF 2004 AND 2003 (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT	QUARTER	QUARTER OF PREVIOUS YEAR		
R.		Amount	% %	Amount	%	
1	NET SALES	31,722,864	100	32,708,814	100	
2	COST OF SALES	24,638,899	78	25,805,845	79	
3	GROSS INCOME	7,083,965	22	6,902,969	21	
4	OPERATING	6,150,012	19	6,068,888	19	
5	OPERATING INCOME	933,953	3	834,081	3	
6	TOTAL FINANCING	12,534	0	98,930	0	
7	INCOME AFTER FINANCING COST	921,419	3	735,151	2	
8	OTHER FINANCIAL OPERATIONS	83,722	0	79,898	0	
9	INCOME BEFORE TAXES AND EMPLOYEE PROFIT					
	SHARING	837,697	3	655,253	2	
10	RESERVE FOR TAXES AND EMLPOYEE PROFIT					
	SHARING	293,229	1	269,187	1	
11	INCOME AFTER TAXES AND EMPLOYEE PROFIT		Ĭ			
	SHARING	544,468	2	386,066	1	
12	SHARE NET INCOME OF SUBSIDIARIES AND					
	NON-CONSOLIDATED OPERATIONS	0	0	0	(	
13	CONSOLIDATED NET INCOME OF CONTINUING					
	OPERATIONS	544,468	2	386,066	1	
14	INCOME FROM DISCONTINUED OPERATIONS	0]	. oj	0	(	
15	CONSOLIDATED NET INCOME BEFORE					
	EXTRAORDINARY ITEMS	544,468	2	386,066	1	
16	EXTRAORDINARY ITEMS NET EXPENSES	135,918	0	54,169	C	
17	NET EFFECT AT THE BEGINNING OF THE YEAR BY					
	CHANGES IN ACCOUNTING PRICIPLES	0	0	0	C	
18	NET CONSOLIDATED INCOME	408,550	1	331,897	1	
19	NET INCOME OF MINORITY INTEREST	15,124	0	(712)	0	
20	NET INCOME OF MAJORITY INTEREST	393,426	1	332,609	1	

TICKER: GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

#### CONSOLIDATED EARNING STATEMENT BREAKDOWN OF MAIN CONCEPTS (In Thousands of Mexican Pesos)

**Audited Financial Information** 

Final Printing

			Final Printing		
REF	CONCEPTS	PRESENT QUARTER		QUARTER OF YEA	PREVIOUS NR
R		Amount	%	Amount	%.
1	NET SALES	31,722,864	100	32,708,814	100
21	DOMESTIC	30,261,117	95	31,328,745	96
22	FOREIGN	1,461,747	5	1,380,069	4
23	EXPRESSED IN US DOLLARS (***)	131,098	0	123,773	0
6	TOTAL FINANCING COST	12,534	100	98,930	100
24	INTEREST PAID	412,029	3,287	392,756	397
25	FOREIGN EXCHANGE LOSSES	77,900	622	54,922	56
26	INTEREST EARNED	18,784	150	10,908	11
27	FOREIGN EXCHANGE PROFITS	76,655	612	35,976	36
28	GAIN DUE TO MONETARY POSITION	(381,956)	(3,047)	(301,864)	(305)
42	LOSS FROM RESTATEMENT OF UDIS	0	ó	ó	0
43	GAIN FROM RESTATEMENT OF UDIS	0	0	0	o
8	OTHER FINANCIAL TRANSACTIONS	83,722	100	79,898	100
29	OTHER EXPENSES (INCOME) NET	83,722	100	79,898	100
30	(PROFIT) LOSS ON SALE OF OWN	o	0	0	0
31	(PROFIT) LOSS ON SALE OF SHORT TERM	0	0	0	0
9	RESERVE FOR TAXES AND EMPLOYEE PROFIT SHARING	293,229	100	269,187	100
32	INCOME TAX	73,693	25	41,060	15
33	DEFERRED INCOME TAX	165,632	56	216,809	81
34	EMPLOYEE PROFIT SHARING	7,840	3	11,318	4
35	DEFERRED EMPLOYEE PROFIT SHARING	46,064	16	o	0

(\*\*\*) THOUSANDS OF DOLLARS

TICKER: GIGANTE
GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

YEAR:

2004

CONSOLIDATED EARNINGS STATEMENT OTHER CONCEPTS (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT QUARTER	QUARTER OF PREVIOUS YEAR
R.		Amount	Amount
36	TOTAL SALES	30,844,808	32,485,909
37	NET INCOME FOR THE YEAR	0	o
38	NET SALES (**)	31,722,864	32,708,814
39	OPERATION INCOME (**)	933,953	834,081
40	NET INCOME OF MAJORITY INTEREST (**)	393,426	332,609
41	NET CONSOLIDATED INCOME (**)	408,550	331,897

<sup>(\*\*)</sup> THE RESTATED INFORMATION OF THE LAST TWELVE MONTHS SHOULD BE USED

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# QUARTERLY FINANCIAL STATEMENT FROM OCTOBER 1st TO DECEMBER 31 OF 2004 AND 2003 (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	All the second of the second	QUARTER	QUARTER OF	
灣日	CUNCEPIS	***		** YEA	
RT		Amount	% % % · · · · · ·	- Amount	** % 15 15
١.	\ <u>-</u>				
1	NET SALES	8,714,264		8,767,432	
2	COST OF SALES	6,806,385	1	6,976,090	
3	GROSS INCOME	1,907,879		1,791,342	
4	OPERATIONS	1,626,687		1,516,698	17
5	OPERATING INCOME	281,192		274,644	3
6	TOTAL FINANCING	(81,181)	•	(39,155)	
7	INCOME AFTER FINANCING COST	362,373	1	313,799	
8	OTHER FINANCIAL TRANSACTIONS	26,433	0	57,089	1
9	INCOME BEFORE TAXES AND EMPLOYEE PROFIT				
	SHARING	335,940	4	256,710	3
10	RESERVE FOR TAXES AND EMPLOYEE PROFIT				
	SHARING	97,736	1	115,470	1
11	INCOME AFTER TAXES AND EMPLOYEE PROFIT				
	SHARING	238,204	3	141,240	2
12	PARTICIPATION IN SUBSIDIARIES AND				
	NON-CONSOLIDATED OPERATIONS NET INCOME	0	0	0	0
13	CONSOLIDATED NET INCOME OF CONTINUING				
	OPERATIONS	238,204	3	141,240	2
14	INCOME FROM OPERATIONS	0	0	0	0
15	CONSOLIDATED NET INCOME BEFORE		1		[
	EXTRAORDINARY ITEMS	238,204	3	141,240	2
16	EXTRAORDINARY ITEMS NET EXPENSES	82,274	1	28,519	0
17	NET EFFECT AT THE BEGINNING OF THE YEAR DUE TO				
	CHANGES IN ACCOUNTING PRINCIPLES	0	0	0	0
	NET CONSOLIDATED INCOME	155,930		112,721	1
	NET INCOME OF MINORITY INTEREST	10,371	0	3,400	0
20	NET INCOME OF MAJORITY INTEREST	145,559	2	109,321	1

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

#### QUARTERLY FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (In Thousands of Mexican Pesos)

**Audited Financial Information** 

Final Printing

REF	CONCERTS		PRESENT QUARTER		QUARTER OF PREVIOUS YEAR		
RT		Amount	%	Amount	%		
1	NET SALES	8,714,264	100	8,767,432	100		
21	DOMESTIC	8,359,781	96	8,461,938	97		
22	FOREIGN	354,483	4	305,494	3		
23	EXPRESSED IN US DOLLARS (***)	30,802	0	27,399	0		
6	TOTAL FINANCING COST	(81,181)	100	-39,155	100		
24	INTEREST PAID	117,704	145	82,961	212		
25	FOREIGN EXCHANGE LOSSES	4,859	. 6	34,586	88		
26	INTEREST EARNED	6,967	9	2,202	. 6		
27	FOREIGN EXCHANGE PROFITS	30,298	37	13,758	35		
28	GAIN DUE TO MONETARY POSITION	(166,479)	(205)	(140,742)	(359)		
42	LOSS FROM RESTATEMENT OF UDIS	0	0	0	· 0		
43	GAIN FROM RESTATEMENT OF UDIS	0	0	0	0		
8	OTHER FINANCIAL TRANSACTIONS	26,433	100	57,089	100		
29	OTHER EXPENSES (INCOME) NET	26,433	100	57,089	100		
30	(PROFIT) LOSS ON SALE OF OWN	0	0	0	0		
31	(PROFIT) LOSS ON SALE OF SHORT TERM	0	0	0	0		
9	RESERVE FOR TAXES AND EMPLOYEE PROFIT SHARING	97,736	100	115,470	100		
32	INCOME TAX	47,091	48	(71,451)	(62)		
33	DEFERRED INCOME TAX	(2,437)	-2	180,380	156		
34	EMPLOYEE PROFIT SHARING	7,019	7	6,541	6		
35	DEFERRED EMPLOYEE PROFIT SHARING	46,063	47	0	0		

(\*\*\*) THOUSANDS OF DOLLARS

TICKER: GIGANTE
GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

YEAR:

2004

STATEMENT OF CHANGES IN FINANCIAL RESULTS FROM JANUARY 1st TO DECEMBER 31 OF 2004 AND 2003 (In Thousands of Mexican Pesos)

**Audited Financial Information** 

REF	CONCEPTS	PRESENT QUARTER	QUARTER OF PREVIOUS YEAR
C		Amount	Amount
1	CONSOLIDATED NET INCOME	408,550	331,897
2	+(-) ITEMS ADDED TO INCOME WHICH DO NOT		1
	REQUIRE THE USE OF CASH	956,224	789,350
3	CASH FLOW FROM NET INCOME FOR THE YEAR	1,364,774	1,121,247
4	CASH FLOW CHANGES IN WORKING CAPITAL	(445,224)	(114,536)
5	CASH GENERATED (USED) IN OPERATING ACTIVITIES	919,550	1,006,711
6	CASH FLOW FROM EXTERNAL FINANCING	(137,254)	(127,507)
7	CASH FLOW FROM INTERNAL FINANCING	(69)	0
8	CASH FLOW GENERATED (USED) BY FINANCING	(137,323)	(127,507)
9	CASH FLOW GENERATED (USED) IN INVESTMENT		
	ACTIVITIES	(713,572)	(649,151)
10	NET INCREASE (DECREASE) IN CASH AND SHORT-TERM		
	INVESTMENTS	68,655	230,053
11	CASH AND SHORT-TERM INVESTMENTS AT THE		1
	BEGINNING OF PERIOD	549,200	319,147
12	CASH AND SHORT-TERM INVESTMENTS AT THE END		ŀ
	OF PERIOD	617,855	549,200

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER: 4

YEAR: 2004

#### STATEMENT OF CHANGES IN FINANCIAL RESULTS BREAKDOWN OF MAIN CONCEPTS (In Thousands of Mexican Pesos)

Audited Financial Information

	d Financial Information				
REF	CONCEPTS	PRESENT QUARTER	QUARTER OF PREVIOUS YEAR		
C+		Amount	Amount *		
2	+(-) ITEMS ADDED TO INCOME WHICH DO NOT				
-	REQUIRE THE USE OF CASH	956,224	789,350		
13	DEPRECIATION AND AMORTIZATION FOR THE YEAR	831,637	758,318		
14	+(-) NET INCREASE (DECREASE) IN PENSION FUND	55,,55	, 50,510		
, ,	AND SENIORITY PREMIUMS	0	0		
15	+(-) NET LOSS (PROFIT) IN MONETARY EXCHANGE	0	o o		
16	+(-) NET LOSS (PROFIT) IN ASSETS AND LIABILITIES	Ĭ	, v		
,,,	RESTATEMENT	0	o		
17	+(-) OTHER ITEMS	21,744	(7,164)		
40	+(-) ITEMS ADDED TO INCOME WHICH DO NOT	102,843	38,196		
70	REQUIRE THE USE OF CASH	102,040	00,100		
4	CASH FLOW CHANGE IN WORKING CAPITAL	(445,224)	(114,536)		
18	+(-) DECREASE (INCREASE) IN ACCOUNTS RECEIVABLE	433,164	(9,607)		
19	+(-) DECREASE (INCREASE) IN INVENTORY	158,692	708,778		
20	+(-) DECREASE (INCREASE) IN OTHER ACCOUNTS	100,002	700,770		
20	RECEIVABLE	64,336	(71,574)		
24	+(-) INCREASE (DECREASE) IN SUPPLIER ACCOUNTS	(1,402,935)	(368,570)		
21 22	+(-) INCREASE (DECREASE) IN OTHER LIABILITIES	301,519	(373,563)		
6	CASH FLOW FROM EXTERNAL FINANCING	(137,254)	(127,507)		
23	+ SHORT-TERM BANK AND STOCK EXCHANGE FINANCING	(1,597,666)	(70,034)		
24	+ LONG-TERM BANK AND STOCK EXCHANGE FINANCING	1,460,412	(57,473)		
25	+ DIVIDENDS RECEIVED	0	0		
26	+ OTHER FINANCING	0	l o		
27	(-) BANK FINANCING AMORTIZATION	0	0		
28	(-) STOCK EXCHANGE AMORTIZATION				
29	(-) OTHER FINANCING AMORTIZATION	0	o		
7	CASH FLOW FROM INTERNAL FINANCING	(69)			
30	+(-) INCREASE (DECREASE) IN CAPITAL STOCK	21	o		
31	(-) DIVIDENDS PAID	0	l ő		
32	+ PREMIUM ON SALE OF SHARES	(90)	0		
33	+ CONTRIBUTION FOR FUTURE CAPITAL INCREASES	0	0		
9	CASH FLOW GENERATED (USED) IN INVESTMENT				
	ACTIVITIES	(713,572)	(649,151)		
34	+(-) DECREASE (INCREASE) IN STOCK INVESTMENTS	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1		
- '	OF A PERMANENT NATURE	(18,962)	(43)		
35	(-) ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT	(757,092)	(614,216)		
36	(-) INCREASE IN BUILDINGS IN PROGRESS	0	0		
37	+ SALE OF OTHER PERMANENT INVESTMENTS	0	0		
38	+ SALE OF TANGIBLE FIXED ASSETS	104,120	1,002		
		P	.,		

TICKER: GIGANTE
GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

#### RATIOS CONSOLIDATED

Audited Financial Information

	ted Financial Information	Final Printing				
REF		PRESENT QUAR	RTER	QUARTER OF PREVIOUS		
Ρ		YEAR		YEAR		
	YIELD					
1.	NET INCOME TO NET SALES	1.29	%	1.01	%	
2	NET INCOME TO STOCKHOLDERS EQUITY (**)	3.04	%	2.57	%	
3	NET INCOME TO TOTAL ASSETS (**)	1.83	%	1.41	%	
4	CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME	0.00	%	0.00	%	
5	INCOME DUE TO MONETARY POSITION TO NET INCOME	93.49	%	90.95	%	
	ACTIVITY					
6	NET SALES TO NET ASSETS (**)	1.42	times	1.39	times	
7	NET SALES TO FIXED ASSETS (**)	2.16	times	2.18	times	
8	INVENTORY ROTATION (**)	6.03	times	5.59	times	
9	ACCOUNTS RECEIVABLE IN DAYS OF SALES	6	days	9	days	
10	INTEREST PAID TO TOTAL LIABILITIES WITH COST (**)	15.71	%	14.23	%	
	LEVERAGE	1				
11	TOTAL LIABILITIES TO TOTAL ASSETS	41.74	%	44.62	%	
12	TOTAL LIABILITIES TO STOCK HOLDERS EQUITY	0.72	times	0.81	times	
13	FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES	4.25	%	6.50	%	
14	LONG-TERM LIABILITIES TO FIXED ASSETS	14.21	%	4.18	%	
15	OPERATING INCOME TO INTEREST PAID	2.27	times	2.12	times	
16	NET SALES TO TOTAL LIABILITIES (**)	3.41	times	3.12	times	
	LIQUIDITY					
17	CURRENT ASSETS TO CURRENT LIABILITIES	1.11	times	0.88	times	
18	CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES	0.43	times	0.34	times	
19	CURRENTS ASSETS TO TOTAL LIABILITIES	0.71	times	0.72	times	
20	AVAILABLE ASSETS TO CURRENT LIABILITIES	10.39	%	6.35	%	
	CASH FLOW					
21	CASH FLOW FROM NET INCOME TO NET SALES	4.30	%	3.43	%	
22	CASH FLOW FROM CHANGES IN WORKING CAPITAL TO NET SALES	(1.40)	%	(0.35)	%	
23	CASH GENERATED (USED) IN OPERATIONS TO INTEREST PAID	2.23	times	2.56	time	
24	EXTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING	99.95	%	100.00	%	
25	INTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING	0.05	%	0.00	%	
26	ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT TO	106.10		94.62		
	CASH GENERATED (USED) IN INVESTMENT ACTIVITIES		%		%	

<sup>(\*\*)</sup> FOR THIS DATA TAKE INTO CONSIDERATION THE LAST TWELVE MONTHS.

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4 YEAR: 2004

#### INFORMATION PER SHARE CONSOLIDATED

Audited Financial Information

7 10010	30   mancial information	i mai rimui						
REF			PRESENT QUARTER			QUARTER OF PREVIOUS		
D.			YEAR		4	YEAR		
345	The state of the s	1,3904-157- 2	1 7 M of 11 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	year of the service of the service of the			3/11.14.21.14.14.21.	
1	BASIC PROFIT PER ORDINARY SHARE (**)	\$	0.40		\$	0.34		
2	BASIC PROFIT PER PREFERRED SHARE (**)	\$	0.00		\$	0.00		
3	DILUTED PROFIT PER ORDINARY SHARE (**)	\$	0.40		\$	0.34		
4	CONTINUOUS OPERATING PROFIT PER COMMON SHARE (**)	\$	0.40		\$	0.34		
5	EFFECT OF DISCONTINUED OPERATIONS ON			*				
	CONTINUING OPERATIONS PROFIT PER SHARE (**)	\$	0.00		\$	0.00		
6	EFFECT OF EXTRAORDINARY PROFIT AND LOSS ON							
	CONTINUING OPERATIONS PROFIT PER SHARE (**)	\$	0.00		\$	0.00		
7	EFFECT OF CHANGES IN ACCOUNTING PRINCIPLES ON							
	CONTINUING OPERATIONS PROFIT PER SHARE (**)	\$	0.00		\$	0.00		
8	BOOK VALUE PER SHARE	\$	13.22		\$	13.26		
9	CASH DIVIDEND ACCUMULATED PER SHARE	\$	0.00		\$	0.00		
10	DIVIDEND IN SHARES PER SHARE		0.00	shares	l	0.00	shares	
11	MARKET PRICE TO BOOK VALUE		0.61	times		0.45	times	
12	MARKET PRICE TO BASIC PROFIT PER ORDINARY							
	SHARE (**)		20.13	times	1	17.72	times	
13	MARKET PRICE TO BASIC PROFIT PER PREFERRED				1			
	SHARE (**)		0.00	times		0.00	times	

#### **ENGLISH TRANSLATION**

### MEXICO CITY STOCK EXCHANGE (BOLSA MEXICANA DE VALORES, S.A. DE C.V.) SIFIC/ICS

Ticker: Gigante Grupo Gigante, S.A. de C.V. Quarter: 4 Year: 2004

#### GENERAL DIRECTOR'S REPORT (1)

(Management Analysis and Discussion of the Company's Financial Condition and Operation Results)

#### ANNEX 1

Consolidated Final Printing

#### February 25, 2005

During the fourth quarter of the year, the company's total sales reached \$8,714 million pesos, a decline of 0.6% in real terms compared to the same period of 2003. Same store sales for the quarter decreased 2.0%.

In cumulative terms, total sales reached \$31,723 million pesos, a decline of 3.0% versus 2003. Same store sales fell 3.4%, less than they have in previous quarters. It is worth noting that the negative trend that has been taking place since 2003 has begun to improve, and can be considered as a difference in the general trend of the sector.

The gross margin for the quarter was 21.9%, 150 basis points higher than in the same period of 2003, while gross profit reached \$1,908 million pesos. During 2004, the gross margin was 22.3%, 120 basis points higher than that registered during the previous year. There were various factors that contributed to this increase including: improved negotiations with our suppliers, better control over losses, the implementation of commercial strategies during the holiday season and the participation of other commercial formats such as Office Depot, Radio Shack and Toks.

Operating expenses for the quarter were \$1,627 million pesos, 7.3% higher than during the same period of 2003. This was due to a greater number of stores in operation among the company's different formats. In annual terms, operating expenses without depreciation were only 0.4% higher than in 2003. This was the result of the Company's efforts to optimize its assets, properties, and the manpower required for the implementation of the SAP.

As a result, operating profit for the fourth quarter reached \$281 million pesos, 2.4% higher than that registered in the same period of 2003. During the 2004 fiscal year, operating profit rose to \$934 million pesos, an increase of 12% compared to the results obtained during 2003.

Operating cash flow (EBITDA) for the quarter reached \$482 million pesos, 3.8% higher than that registered during the same period of 2003. The cumulative figure reached \$1,746 million pesos, an increase of 10.1% versus the same period of the previous year.

The comprehensive financing cost for the quarter resulted in an income of \$81 million pesos, an increase compared to the \$39 million pesos registered during the same period of the previous year. In cumulative terms, the comprehensive financing cost of \$31 million pesos is notably lower than the \$99 million pesos registered in 2003. The favorable result was due to an increase in inflation, in both annual and quarterly terms, resulting from monetary position, which compensated for the increase in the amount of interest paid, due to higher market interest rates, as well as fluctuations in the exchange rate resulting from a weaker peso.

The extraordinary charges item reflects the impact of the reduction in fixed assets that were eliminated as a result of the store-remodeling program.

Net income for the quarter increased 33.1%, resulting in a net margin of 1.7%, an increase of 50 basis points. In cumulative terms, net income rose to \$393 million pesos, an increase in real terms of 18.3% compared to the \$333 million pesos registered in the previous year.

During 2004, operating cash flow (EBITDA) provided the company with the resources to fund its \$757 million pesos investment in fixed assets.

During the fourth quarter, the Company opened one Super G store, nine SuperPrecio unit, one Toks, fifteen Office Depots and fifteen Radio Shack stores. In addition, one Gigante store was closed, as was one Bodega Gigante, two Super G's, five Super Precio establishments, one Office Depot and four Radio Shack units. Finally, the Company converted two Gigante stores and one Bodega Gigante unit into Super G stores. Therefore, the total number of units in operation at the end of the year grew to 519, with a total sales floor area of 1,146,425 m2.

As of December 31, 2004, the number of units and sales floor area by format is as follows:

99 Gigante stores (607,054 m²), 52 Bodegas Gigante (197,249 m²), 63 Super Gigante units (139,057 m²), 8 Gigante USA stores (22,794 m 2), 46 SuperPrecio units (11,822 m²), 103 Office Depot stores (165,948 m²), 98 Radio Shack stores (12,548 m²), 3 PriceSmart units (13,269 m²) and 47 Toks cafeterias (10,135 seats).

On February 11, 2005, the Company announced an agreement with PriceSmart Inc. to close its three club stores. These stores closures are programmed to take place on February 28, 2005.

Lic. Ángel Losada Moreno Executive President

### MEXICO CITY STOCK EXCHANGE (BOLSA MEXICANA DE VALORES, S.A. DE C.V.) SIFIC/ICS

Ticker: Gigante Grupo Gigante, S.A. de C.V. Quarter:4 Year: 2004

## GENERAL DIRECTOR'S REPORT (1) (Complementary Notes to the Financial Information)

#### ANNEX 2

Consolidated Final Printing

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousand pesos)

For the years ended December 31, 2004 and 2003 (In thousands of Mexican pesos of purchasing power of December 31, 2004)

#### 1. Basis of presentation

- statements have been translated from Spanish into English for use outside of Mexico. These consolidated financial statements are presented based upon accounting principles generally accepted in Mexico (MEX GAAP). Certain accounting practices applied by the Company that conform with MEX GAAP may not conform with accounting principles generally accepted in other countries.
- b. Consolidation of financial statements The consolidated financial statements include those of the Company and its subsidiaries. The financial statements of Office Depot de México, S.A. de C.V. and PSMT México, S.A. de C.V. are consolidated using the proportionate consolidation method, based on the Company's 50% ownership interest in such entities. Intercompany balances and transactions have been eliminated.
- c. Conversion of financial statements of foreign subsidiaries To consolidate the financial statements of foreign subsidiaries that operate independently of the Company in terms of finance and operations, such financial statements in foreign currency are converted into Mexican pesos with the resulting exchange differences presented in stockholders' equity. For translation purposes, amounts are converted into Mexican pesos using the following exchange rates: (i) the closing exchange rate in effect at the balance sheet date for all assets and liabilities (ii) the exchange rate in effect at the end of the year in which the results were generated and (iv) the exchange rate in effect at the end of the year for revenues and expenses.

The financial statements of foreign subsidiaries included in the 2003 consolidated financial statements are restated in the constant currency of the countries in which

they operate and are converted into Mexican pesos using the exchange rate of the latest year presented.

d. **Reclassifications** - Certain amounts in the financial statements as of and for the year ended December 31, 2003 have been reclassified in order to conform to the presentation of the consolidated financial statements as of and for the year ended December 31, 2004.

#### 2. Summary of significant accounting policies

The accounting policies followed by the Company are in conformity with MEX GAAP, which require that management make certain estimates and use certain assumptions that affect the amounts reported in the consolidated financial statements and the accompanying notes. Although these estimates are based on management's best knowledge of current events, actual results may differ. The significant accounting policies of the Company are as follows:

- a. Change in accounting principle Beginning January 1, 2004, the Company adopted the provisions of Bulletin C-15, "Accounting for Impairment and Disposal of Long-lived Assets" ("C-15"), which establishes, among others, new rules to calculate and recognize impairment losses and their reversal. Whenever there are indicators of impairment of long-lived assets in use, tangible and intangible, including goodwill, and such impairment is not temporary, entities must evaluate possible impairment losses. To calculate impairment losses, recovery value must be determined, which is now defined as the greater of the net selling price of a cash-generating unit and its value in use, represented by the present value of future net cash flows, using an appropriate discount rate. The adoption of this Bulletin did not have a significant effect on the Company's consolidated financial positions or results of operations.
- b. Recognition of the effects of inflation The Company restates its consolidated financial statements to the Mexican pesos, purchasing power as of the most recent balance sheet date presented. Accordingly, the consolidated financial statements of the prior year have been restated to the Mexican pesos, purchasing power as of December 31, 2004 and, therefore, differ from those originally reported in the prior year.
- c. *Temporary investments* Temporary investments are stated at the lower of acquisition cost plus interest earned or market value.
- d. *Inventories and cost of sales* Inventories are valued at the lower of replacement cost or realizable value. Cost of sales is restated for the effects of inflation using the last-in, first-out method.
- e. **Property and equipment** Property and equipment are initially recorded at acquisition cost and restated using the National Consumer Price Index (NCPI). Depreciation is calculated using the straight-line method based on the useful lives of the related assets, as follows:

	Years
Buildings	50
Buildings on leased property	50
Store equipment	13
Furniture and equipment	10
Vehicles	8

Comprehensive financing cost incurred during the period of construction is capitalized and restated using the NCPI.

- f. Impairment of long-lived assets in use The Company reviews the carrying amounts of long-lived assets in use when an impairment indicator suggests that such amounts might not be recoverable, considering the greater of the present value of future net cash flows and the net sales price upon disposal. Impairment is recorded when the carrying amounts exceed the greater of the amounts mentioned above. The impairment indicators considered for these purposes are, among others, the operating losses or negative cash flows in the period if they are combined with a history or projection of losses, depreciation and amortization charged to results, which in percentage terms in relation to revenues are substantially higher than that of previous years, obsolescence, competition and other legal and economic factors.
- g. *Investment in shares* Investment in shares is valued at acquisition cost and restated using the NCPI.
- h. *Goodwill* Goodwill represents the excess of cost over recorded value of subsidiaries as of the date of acquisition. It is restated using the NCPI and is amortized over 20 years.
- i. Employee retirement obligations Seniority premiums and pension plans are recognized as costs over employee years of service and are calculated by independent actuaries using the projected unit credit method at net discount rates. Accordingly, the liability is being accrued which, at present value, will cover the obligation from benefits projected to the estimated retirement date of the Company's employees. Severance is charged to results when the liability is determined to be payable.
- j. **Deferred charges** Costs incurred in the development phase that meet certain requirements and that the Company has determined will have future economic benefits are capitalized and amortized based on the straight-line method over four years. Those disbursements that do not meet such requirements, as well as research costs, are recorded in the results of the period in which they are incurred.
- k. *Provisions* Provisions are recognized for obligations resulting from a past event that are likely to result in the use of economic resources and that can be reasonably estimated.

1. Income taxes, tax on assets and employee statutory profit sharing - Income taxes (ISR) and employee statutory profit sharing (PTU) are recorded in the results of the year in which they are incurred. Deferred income tax assets and liabilities are recognized for temporary differences resulting from comparing the book and tax values of assets and liabilities plus any future benefits from tax loss carryforwards. Deferred ISR assets are reduced by any benefits about which there is uncertainty as to their ability to be sold. Deferred PTU is derived from temporary differences between the accounting result and income for PTU purposes and is recognized only when it can be reasonably assumed that it will generate a liability or benefit, and there is no indication that circumstances will change in such a way that the liabilities will not be paid or benefits will not be realized.

The tax on assets paid that is expected to be recoverable is recorded as an advance payment of ISR and is presented in the balance sheet as decreasing the deferred ISR liability.

- m. Foreign currency balances and transactions Foreign currency transactions are recorded at the applicable exchange rate at the transaction date. Monetary assets and liabilities denominated in foreign currency are converted into Mexican pesos at the applicable exchange rate in effect at the balance sheet date. Exchange fluctuations are recorded as a component of net comprehensive financing cost in the consolidated statements of income.
- n. Insufficiency in restated stockholders' equity Insufficiency in restated stockholders' equity represents the accumulated monetary position result through the initial restatement of the consolidated financial statements and the loss from holding non-monetary assets through December 31, 1996, which resulted from restating certain non-monetary assets below inflation utilizing appraisal values.
- o. *Monetary position gain* Monetary position gain, which represents the increase of purchasing power of monetary items caused by inflation, is calculated by applying NCPI factors to monthly net monetary position. Gains result from maintaining a net monetary liability position.
- p. *Earnings per share* Basic earnings per ordinary share are calculated by dividing the net income of the majority stockholders by the weighted average number of ordinary shares outstanding during the year.

#### 3. Investment in shares

As of December 31 2004 and 2003, investment in shares balance is represented by the investment the Company has in the shares issued by PriceSmart Inc. The balance in shares as of December 31, 2004 represents the investment in 1,667,333 common shares of PriceSmart Inc., which were purchased on November 23, 2004, at a price of U.S.\$ 10.00 per share, based on the right of first refusal approved by the Board of Directors of the issuer to convert preferred shares into common shares, with the Company assuming the obligation to hold such shares for a

minimum period of one year. As of December 31, 2003, the investment was represented by 15,000 shares of Series A preferred stock in PriceSmart Inc., with the right to a cumulative dividend of 8% per year.

#### 4. Other assets

As of December 31, 2004 and 2003, other assets included \$79,892 and \$51,621 respectively of restricted cash, which cannot be immediately disposed due to a legal action in which a subsidiary of the Company is involved.

#### 5. Notes payable to financial institutions

The Company has certain short-term notes payable due to financial institutions. Outstanding borrowings under these arrangements amounted at December 31, 2004 and 2003, to \$55,192 and \$2,191,108, respectively. The weighted average interest rates under these arrangements at December 31, 2004 and 2003, were 11.26% and 8.73%, respectively.

#### 6. Long-term debt

- a. Loan agreement with mortgage security with maturity of June 25, 2007. Multiple withdrawals of the loan may be made without exceeding the maximum amount of \$381,000, and each withdrawal for a maximum of 90 days. Interest is payable upon maturity of each withdrawal at the annual Interbank Interest Rate (TIIE) plus the applicable spread, based on the relationship of the interest coverage ratio and total bank debt ratio compared to EBITDA. Such margin will be determined quarterly. The 91-day interest rate as of December 31, 2004 was 9.99%.
- b. Loan agreement with mortgage security payable in 16 equal quarterly installments starting March 2005, with maturity as of December 31, 2008. Interest is payable quarterly at the fixed-rate of 9.51% plus the applicable margin, based on the relationship of the interest coverage ratio and total bank debt ratio compared to EBITDA. Such margin will be determined quarterly. The interest rate as of December 31, 2004 was 11.01%.

One of the provisions of the Company's loan agreement sets forth the obligation for certain financial ratios to be maintained at the end of each quarterly reporting period. As of December 31, 2004 the Company had complied with these obligations.

#### 7. Stockholders' equity

a. Retained earnings include a statutory legal reserve. The General Commercial Companies Law requires that at least 5% of net income of the year be transferred to the legal reserve until the reserve equals 20% of capital stock at par value (historical pesos). The legal reserve may not be distributed unless the entity is dissolved. The legal reserve must be replenished if it is reduced for any reason. As of December 31, 2004 and 2003, the legal reserve, in historical pesos, was \$21,115 for both years.

b. Stockholders' equity, except restated paid-in capital and tax-retained earnings, will be subject to income tax at the rate in effect when the dividend is distributed. In 2004, the ISR rate was 33%; it will decrease to 30% in 2005, and subsequently one percentage point each year, until reaching 28% in 2007. Any tax paid on such distribution, may be credited against the income tax payable for the year in which the tax on the dividend is paid and the two fiscal years following such payment.

#### 8. Income taxes, tax on assets and employee statutory profit sharing

In accordance with Mexican tax law, the Company is subject to income tax (ISR) and tax on assets (IMPAC), which take into consideration the taxable and deductible effects of inflation. The ISR rate was 33% in 2004 and 34% in 2003. IMPAC is calculated by applying 1.8% on the net average of the majority of restated assets less certain liabilities and is payable only to the extent that it exceeds ISR payable for the same period; any required payment of IMPAC may be certified creditable against the excess of ISR over IMPAC of the following ten years.

As of December 1, 2004, certain amendments to the ISR and IMPAC laws were published and are effective as of 2005. The primary amendments were as follows: a) the ISR rate was reduced to 30% in 2005, 29% in 2006 and 28% as of 2007; b) for income tax purposes, cost of sales will be deducted instead of inventory purchases; c) in 2005, an option was established to amortize inventories at December 31, 2004 into taxable income over a period from 4 to 12 years determined in conformity with the respective tax rules; when electing to amortize inventories into taxable income, any unamortized balance of inventories under Rule 106 and unamortized tax loss carry-forwards must be deducted from the inventory balance; inventories may be deducted as sold; d) as of 2006, the employee statutory profit sharing paid will be fully deductible; e) bank liabilities and liabilities with foreign entities are included in the determination of the IMPAC taxable base.

The Company files consolidated ISR and IMPAC tax returns with its subsidiaries.

- a. To determine deferred ISR at December 31, 2004, the Company applied the different tax rates that will be in effect beginning in 2005 to temporary differences according to their estimated dates of reversal. In addition, in accordance with tax regulations in effect as of 2005, the Company's management elected to amortize the tax inventory of \$2,485,583 at December 31, 2004 into taxable income over a seven-year period beginning in 2005, based on inventory turnover. Accordingly, the initial effect of the new regulation of no longer deducting inventory purchases is deferred. The result derived from applying the different tax rates is shown in the table below under effect of reduction in statutory rate on deferred ISR.
- b. As of December 31, 2004 and 2003, the effective ISR rates expressed as a percentage of income before ISR and PTU were 34% and 43% respectively.
- c. Due to a change in the circumstances used to assess the recovery of tax on assets paid and recovery of the benefit of tax loss carryforwards, the valuation allowance for

recoverable tax on assets and the valuation allowance for recoverable benefit of tax loss carryforwards was increased by \$203,516 and charged to results of operations of the year ended December 31, 2004.

d. At December 31, 2003, the Company had taxable temporary differences related to deferred PTU, mainly inventories, for which the deferred PTU liabilities of approximately \$54,000 had not been recorded because the Company believed that they would not reverse due to the continued nature of its operations. As a result of the tax amendments published on December 1, 2004, the Company recorded a net deferred PTU liability of \$46,064 related to temporary inventory differences, since cost of sales will now be deducted in place of inventory purchases, as mentioned in paragraph two of this note, and for purposes of the amounts reduced from tax inventories for PTU calculation purposes, as mentioned in paragraph a. of this note.

There are also non-quantified permanent differences, mainly resulting from the restatement of fixed assets, that will have an effect on future PTU payments.

e. Tax loss carryforwards and recoverable tax on assets paid for which the deferred income tax asset and prepaid income tax, respectively, have been partially recognized, can be recovered subject to certain conditions.

#### 9. Commitments

The Company has entered into operating leases, for indefinite periods for land on which some of its stores and restaurants are located. Rents are calculated as a percentage of sales ranging from 1% to 4%.

In 2004 and 2003, rental expenses were approximately \$657,954 and \$585,549, respectively.

#### 10. Contingencies

In 1992, the Company, acquired its subsidiary Blanes, S.A. de C.V. ("Blanes") which, at that time, owned 89 stores. In order to indemnify the Company against possible future losses resulting from pre-acquisition contingent liabilities, the former shareholders of Blanes established a deposit for an agreed upon term of three years. At the end of the period, the Company and the former shareholders disagreed on the amounts to be distributed under the terms of the indemnity agreement as determined by independent accountants, which resulted in the former shareholders commencing legal proceedings. In 2003, the legal process ended following a judgment which upheld the Company's challenge under constitutional law of the appropriateness of the legal proceedings. In March, 2004, the Company was notified of a new lawsuit filed by the former shareholders, for the amount of \$150,000, which was the amount of the original deposit plus an accrued amount, as calculated by the former shareholders, based upon the Treasury Notes (CETES) rate in effect at the payment due date, multiplied by two, for each 28-day period from February 9, 1996 until full reimbursement of the amount owed to the sellers. The Company

intends to vigorously defend the lawsuit including the methodology used by the former shareholders to calculate penalty interest which, the Company believes, was not in accordance with the original agreement. The Company has created a provision of \$202,440, in addition to an amount of \$27,543 previously deposited, for a total amount of \$229,983. The Company's management believes the amounts provided for the potential risks from this lawsuit would be sufficient in the event of an adverse ruling. Currently, the lawsuit is in the evidence admission stage at the trial level.

#### 11. Subsequent event

On February 11, 2005, the Company announced the suspension of operations of its subsidiary PSMT México, S.A. de C.V., which it intends to disolve on February 28, 2005. The estimated expenses that will be incurred are \$10,278 (unaudited), net of income tax. The condensed financial information of the subsidiary, which is included in these consolidated financial statements as of December 31, 2004, is the following:

Balance sheet:		2004
Current assets Fixed assets	\$	111,315 137,566
Current liabilities	<del>.,</del>	(100,569)
		148,312
Stockholders' equity	<u>\$</u>	135,853
Statement of income:		2004
Revenues	\$	272,322
Costs and expenses Taxes		(305,719) (13,342)
Net loss	<u>\$</u>	(46,739)

#### 12. New accounting principles

In January 2004, the IMCP issued revised Bulletin D-3, "Labor obligations" ("D-3"), which replaces the concept of unforeseen severance payments that are recognized in earnings of the period in which the payment decision is made, with that of "Severance payments at the end of the labor relationship", defined as payments granted to employees when they conclude their labor relationship before reaching retirement age.

Revised D-3 is mandatory as of January 1, 2005, but grants the option to immediately recognize in earnings the resulting transition asset or liability, or to amortize it over the average remaining labor life of employees. The Company has not fully assessed the effects of adopting this new rule.

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# DETAIL OF CAPITAL STOCK INVESTMENT

Audited Financial Information

	ANNEX 3				CONSOLIDATED
COMPANY NAME (1)	MAIN ACTIVITIES	NUMBER OF	OWNERSHIP	TOTAL	TOTAL AMOUNT (Thousands of pesos)
		SHARES	(2) (%)	ACQUISITION COST	PRESENT VALUE (3)
1 GIGANTE, S.A. DE C.V.	SELF-SERVICE	2,162,534,916	66'66	2.169.301	5.162.613
2 SERVICIOS GIGANTE, S.A. DE C.V.	RENDERING OF ADMINISTRATIVE SERVICES	2,004,999			(36,678)
3 CONTROTIENDAS, S.A. DE C.V.	REAL ESTATE	76,076,141	66.66		2,726,303
4 CAFETERIAS TOKS, S.A. DE C.V.	RESTAURANTS	206,928,887	66.66		580,873
5 BODEGA GIGANTE, S.A. DE C.V.	REAL ESTATE	1,363,644,000			627,564
6 GIGANTE FLEMING, S.A. DE C.V.	REAL ESTATE	62,031,800			248,532
7 OFFICE DEPOT DE MEXICO, S.A. DE C.V.	OFFICE SUPPLIES	456,502		277.5	1,060,548
8 SERVICIOS TOKS, S.A. DE C.V.	RENDERING OF ADMINISTRATIVE SERVICES	5,000			1,060
9 GIGANTE HOLDING INTERNATIONAL, INC.	SELF-SERVICE	58,713,000			329,194
10 CONTROLADORA DEL NORTE, S.A. DE C.V.	REAL ESTATE	47,306,275		•	506,950
11 TIENDAS SUPER PRECIO, S.A. DE C.V.	SELF-SERVICE	10,744,999		107,4	37,977
12 PAGOS EN LINEA, S.A. DE C.V.	RENDERING OF ADMINISTRATIVE SERVICES	5,000			(2,993)
13 COMPAÑIA IMPORTADORA GIGANTE, S.A. DE C.V.	PURCHASE AND SALE, IMPORTS AND EXPORTS	1,004,999	86.66		10,001
14 RADIO SHACK DE MEXICO, S.A. DE C.V.	ELECTRICAL APPLIANCES	1,362,976	50.01		55,258
15 PSMT MEXICO, S.A. DE C.V.	SELF-SERVICE	387,052		193,	135,853
16 PROCESADORA GIGANTE, S.A. DE C.V.	PACKING	85,000		ω	911
17 COMBUSTIBLES GIGANTE, S.A. DE C.V.	SALE OF GASOLINE, FUEL	5,000			87
18 SERVICIOS GASTRONÓMICOS GIGANTE, S.A. DE C.V.	PROFESSIONAL FOOD PREPARATION SERVICES	5,000			276
19 OPERADORA GIGANTE, S.A. DE C.V.	RENDERING OF ADMINISTRATIVE SERVICES	5,000	99.98	50	51
TOTAL INVESTMENT IN SUSIDIARIES				4,669,119	11,444,380
ASSOCIATES 1					
₩ <b>.</b>					
2					
TOTAL INVESTMENT ASSOCIATES					
OTHER PERMANENT INVESTMENTS					189,945
TOTAL					
					11,634,325

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

DETAIL OF CAPITAL STOCK INVESTMENT

**ANNEX 4** 

CONSOLIDATED

YEAR: 2004

QUARTER: 4

Not required by the Mexican Stock Exchange

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

MEXICAN STOCK EXCHANGE
ANNEX 05
BREAKDOWN OF LOANS
(IN THOUSANDS OF MEXICAN PESOS)

QUARTER: 4 YEAR: 2004

linaio	5	Interest	Denominated In	nated in	Amortization	on of Credits In t	Foreign Currenc	nortization of Credits In Foreign Currency With National Entities (Thousands Of \$)	Entitles (Thouse	nds Of \$)	Amo	tization of Cred	its in Foreign C	Amortization of Credits in Foreign Currency With Foreign Entities (Thousands)	eion Entities (	(spuesnor
Type/	Date	Rate	Pesos	90			time ir	lime interval					Ę,	time interval	,	Ì
Institution		_	Until 1 Year	More Than	Current	Until 1	Until 2	Until 3	Until 4	Until 5 Years	Current	Cuti 1	Until 2	Until 3	Until 4	(Jutil 5 Years
		ĺ		1 Year	Year	Year	Years	Years	Years		Year	Year	Years	Years	Years	
BANKS	ar X	1	The same to	A STATE OF THE STATE OF	一分を記りしれない。	からなった。よると	7. 7. 4	1 K 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1. gran. 6.3		11.7 34	1. A. S. A.		A Comment	100	100 may 100 ma
FOREIGN TRADE		4 3 3 3 4		1 CON ASS.		100	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			1						
BANAMEX	31/12/2008	5	231,752	695.249	1									\$ 1	1 - 1 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -	7.4
BANCOMER	31/12/2008	11.01	118,251	354,750												
INBURSA	31/12/2008	11.01	188,248	564,751												
BANAMEX	24/06/2007	9.19	0	127,000												
INBURSA	24/06/2007	9.19	0	127,000												
BANCOMER	24/06/2007	9.19	¢	127,000												
SCOTIA BANK INVERLAT	15/10/2004	11.26	50,328	0												
AC SAN JOSE	07/09/2005	4.75	0	0								3 367				
AC SAN JOSE	15/10/2005	4.50	0	0								9ZE				
AC SAN JOSE	19/11/2005	4.50	0	0								1122				
FINANCIAL INSTITUTIONS			588,579	1,995,750	c	0	0	0	•	0	0	4,863	°	0		
															ľ	
TOTAL BANKS			588,579	1,995,750	٥	0	٥	0	0	0	P	4.863	0	6	ľ	
		_		-												
STOCK EXCHANGE LISTED																
WITHOUT GUARANTEES		Ī														
WITH GUARANTEES																
TOTAL			588 579	1 995 750	10	ľ	٠	ř	ĺ	7	١		ľ			

MEXICAN STOCK EXCHANGE ANNEX 05 BREAKDOWN OF LOANS

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4 YEAR: 2004

Final Printing CONSOLIDATED

Audited Financial Information																
Credit	Amortization	Interest	Denominated In	nated in	Amortization o	Amortization of Credits in Foreign Currency With National Entities (Thousands Of S)	eign Currency	With National	Entities (The	vusands Of \$)	Amortizat	ion of Credits ir.	Amortization of Credits in Foreign Currency With Foreign Entities (Thousands)	ncy With Fore	ign Entities (	(housands)
Type/	Date	Rate	Pesos	308			time interval	ıval					time interval	terval		
Institution			Until 1 Year	More Than	Current	Until 1	Unfil 2	Т	Until 4	Until 4 Until 5 Years	Current	Until 1	Until 2	Until 3	Until 4	Until 5 Years
				1 Year	Year	Year	Years	Years	Years		Year	Year	Үеап	Years	Years	
SUPPLIERS																
SERVICE SUPPLIERS																
MERCHANDISE SUPPLIERS																
SELF-SERVICE	23/02/2005		3,037,512									236,960				
OFFICE SUPLIES	08/04/2005		449,592									75,944				
RESTAURANT	11/02/2005		22,254									0				
ELECTRICAL APPLIANCES	28/06/2005		94,389									78,022				
TOTAL SUPPLIERS			3,603,747	0	0	0	0	0	0	0	٥	390,926	٥	٥	0	Ĭ
OTHER CURRENT LIABILITIES			1,176,342	94,814												
TOTAL OTHER CURRENT					4	Í			•	•	•	_	_	_	•	•
LIABILITIES OTHER LOANS			1,176,342	94,814	٥	٥	٥	٥	₽	٦	٩	2	]	2	7	

NOTES:
1) MATURITY DATE DETERMINED BASED ON THE AVERAGE OF 54 CALENDAR DAYS
2) MATURITY DATE DETERMINED BASED ON THE AVERAGE OF 99 CALENDAR DAYS
3) MATURITY DATE DETERMINED BASED ON THE AVERAGE OF 43 CALENDAR DAYS
4) MATURITY DATE DETERMINED BASED ON THE AVERAGE OF 179 CALENDAR DAYS

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER:

YEAR: 2004

#### MONETARY POSITION IN FOREIGN EXCHANGE (In Thousands of Mexican Pesos)

#### ANNEX 6

CONSOLIDATED

Audited Financial Information					Final Printing
	DOLL	ARS	OTHER CU	RRENCIES	TOTAL
FOREING MONETARY POSITION	THOUSAND DOLLARS	THOUSAND PESOS	THOUSAND OF	THOUSAND PESOS	THOUSAND PESOS
TOTAL ASSETS	5,902	65,807			65,807
LIABILITIES POSITION	39,290	438,083			438,083
SHORT TERM LIABILITIES POSITION LONG TERM LIABILITIES POSITION	39,290	438,083			438,083
NET BALANCE	(33,388)	(372,276)	0	0	(372,276)

NOTES

EXCHANGE RATE USED AS OF DECEMBER 31, 2004 IS EQUIVALENT TO \$11.1500 PESOS PER DOLLAR

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

4

YEAR: 2004

DETAILS AND CALCULATION OF INCOME BY MONETARY POSITION (In Thousands of Mexican Pesos)

#### **ANNEX 7**

CONSOLIDATED
Final Printing

**Audited Financial Information** 

MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSET) LIABILITIES MONETARY POSITION	MONTHLY INFLATION	MONTHLY (PROFIT) AND LOSS EFFECT
JANUARY	4,423,849	(11,732,734)	(7,308,885)	0.01	45,315
FEBRUARY	3,938,869	(10,749,938)	(6,811,070)	0.01	40,185
MARCH	3,933,256	(10,601,463)	(6,668,207)	0.00	22,005
APRIL	3,965,097	(11,226,683)	(7,261,587)	0.00	10,892
MAY	4,127,280	(10,457,812)	(6,330,532)	(0.00)	(16,459)
JUNE	3,437,964	(10,892,516)	(7,454,552)	0.00	11,927
JULY	4,684,688	(10,882,028)	(6,197,339)	0.00	16,113
AUGUST	4,697,588	(11,020,446)	(6,322,858)	0.01	38,569
SEPTEMBER	5,064,549	(11,036,230)	(5,971,681)	0.01	48,968
OCTOBER	4,723,583	(13,020,682)	(8,297,100)	0.01	57,250
NOVEMBER	5,206,764	(14,678,972)	(9,472,208)	0.01	80,514
DECEMBER	5,369,994	(14,833,506)	(9,463,512)	0.00	18,927
RESTATEMENT	0	0	0	0.00	7,750
CAPITALIZATION:	0	0	o	0.00	c
FOREIGN CORP.:	0	0	0	0.00	c
OTHER:	0	0	0	0.00	(
TOTAL					381,956

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER: 4

YEAR: 2004

#### BONDS AND MEDIUM TERM NOTES LISTING ON STOCK EXCHANGE (1)

#### ANNEX 8

Audited Financial Information	CONSOLIDATED Final Printing
FINANCIAL LIMITED B	ASED ON ISSUED DEED AND/OR TITLE
NOT APPLICABLE	
ACTUAL SITU	ATION OF FINANCIAL LIMITED

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

**Audited Financial Information** 

QUARTER:

4 YEAR:

2004

PLANTS, TRADE OR DISTRIBUTION CENTERS

#### ANNEX 9

CONSOLIDATED Final Printing

ECONOMIC ACTIVITY	CAPACITY	IZATION (%)
SELF-SERVICE STORE	584,260	100
SELF-SERVICE STORE	197,249	100
SELF-SERVICE STORE	139,057	100
ELECTRICAL APPLIANCES	12,548	100
OFFICE SUPPLIES	165,948	100
RESTAURANTS	10,135	100
SELF-SERVICE STORE	22,794	100
SELF-SERVICE STORE	11,822	100
SELF-SERVICE STORE	13,269	100
	SELF-SERVICE STORE SELF-SERVICE STORE SELF-SERVICE STORE ELECTRICAL APPLIANCES OFFICE SUPPLIES RESTAURANTS SELF-SERVICE STORE SELF-SERVICE STORE	SELF-SERVICE STORE   584,260   SELF-SERVICE STORE   197,249   SELF-SERVICE STORE   139,057   ELECTRICAL APPLIANCES   12,548   OFFICE SUPPLIES   165,948   RESTAURANTS   10,135   SELF-SERVICE STORE   22,794   SELF-SERVICE STORE   11,822

#### NOTES

INSTALLED CAPACITY IS REGISTERED IN SQUARE METERS, EXCEPT IN THE CASE OF TOKS RESTAURANTS WHICH ARE REGISTERED ACCORDING TO THE NUMBER OF SEATS AVAILABLE.

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

4 YEAR: 2004

#### **MAIN RAW MATERIALS**

#### ANNEX 10

CONSOLIDATED Final Printing

Audited Financial Information

, 10 C 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					
DOMESTIC	MAIN SUPPLIERS	FOREIGN	MAIN SUPPLIERS	DOM. SUBST.	PRODUCTION COST (%)
NOT APPLICABLE TO THE GROUP					

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

2004

YEAR:

CONSOLIDATED Final Printing

SALES DISTRIBUTION BY PRODUCT

**ANNEX 11** 

DOMESTIC SALES

Audited Financial Information

CUSTOMERS TRADEMARKS DESTINATION 30,261,117 30,261,117 VOLUME: | AMOUNT TOTAL PRODUCTION

VOLUME: \*\* AMOUNT MAIN PRODUCTS TOTAL SELF-SERVICE

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

2004

YEAR:

PAGE 2 CONSOLIDATED Final Printing

# SALES DISTRIBUTION BY PRODUCT

**ANNEX 11** 

FOREIGN SALES

S. C. C. T. M. T. C. M. M. C.	HOUNT CUSTOMERS CUSTOMERS	1,273,175	188,572	1,461,747
TOTAL PRODUCTION	VOLUME -   AMOUNT -   WOLUME   AM			
Audited Financial miormation		(1) SELF-SERVICE	(2) OFFICE EQUIPMENT	TOTAL

NOTES
(1) REFERS TO 114,186 THOUSAND DOLLARS AT AN EXCHANGE RATE OF \$11.1500 PESOS PER DOLLAR CORRESPONDING TO THE STORES LOCATED IN THE LOS ANGELES, CALIFORNIA AREA.

(2) REFERS TO 16,912 THOUSAND DOLIARS AT AN EXCHANGE RATE OF \$11.1500 PESOS PER DOLLAR CORRESPONDING TO THE STORES LOCATED IN CENTRAL AMERICA.

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER: 4

YEAR: 2004

CONSOLIDATED Final Printing

#### INTEGRATION OF THE PAID-IN CAPITAL STOCK

#### **CHARACTERISTICS OF THE SHARES**

Audited Financial Information

SERIES	NOMINAL VALUE	VALID CUPON	学科为外	NUMBER O	SHARES		CAPITAL SOC of Mexica	7 8 4 3 14 1 27 7 1
			PORTION	PORTION	MEXICAN	SUBSCRIPTION	FIXED	VARIABLE
SINGLE SHARE	0	0	176,734,102	800,910,875	0	977,644,977	18,922	85,750
TOTAL	0	0	176,734,102	800,910,875	0	977,644,977	18,922	85,750

TOTAL OF SHARES THAT REPRESENT THE PAID IN CAPITAL STOCK AS OF THE DATE HEREOF.

SHARES PROPORTION BY:

CPO'S:

UNITS:

ADRS's: GDRS's:

ADS's:

GDS's:

#### **OWN SHARES REPURCHASED**

NUMBER OF MARKET VALUE OF THE SHARES SERIES SHARES AT REPURCHASE AT QUARTER SINGLE SHARE 8,654,967 10.88000 8.10000

TICKER:

GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

4

YEAR: 2004

**PROJECT INFORMATION** 

### **ANNEX 13**

Audited Financial Information

CONSOLIDATED Final Printing

PROJECT INFORMATION

FEBRUARY 25, 2005

During the past 12 months investment performance increased by 757 million pesos. Such resources allowed us to carry out programs for the opening of new stores, refurbishment, systems and logistics.

Below is a summary of openings as of December 31, 2004.

Type of / Subsidiary	Fourth Quarter	Up to Dec 31, 2004
Toks		1
Office Depot	9	15
Radio Shack	8	15
Super Gigante	1	1
SuperPrecio	6	8

Considering the closing of stores during the year, the variation of sales floors corresponding to the fourth quarter of 2004, added to December, is practically null.

## SIFIC / ICS

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

4

YEAR: 2004

Translation of financial statements of foreign subsidiaries

(Information related to Bulletin B-15)

#### **ANNEX 14**

CONSOLIDATED Final Printing

**Audited Financial Information** 

Gigante Holdings International, Inc. is a wholly-owned subsidiary corporation of Grupo Gigante that includes 8 supermarket stores targetting the Latin American market in the city of Los Angeles, California.

To consolidate the financial statements of foreign subsidiaries that operate independently of the Company in terms of finances and operations, financial statements in foreign currency are converted into Mexican pesos with the resulting exchange differences presented in stockholders' equity. For conversion purposes, amounts are converted into Mexican pesos using the following exchange rates: (i) closing exchange rate in effect at the balance sheet date for all assets and liabilities (ii) the exchange rate in effect at the date the contributions were made for common stock (iii) the exchange rate in effect at the end of the year in which the results were generated and (iv) the exchange rate in effect at the end of the year for revenues and expenses.

The financial statements of foreign subsidiaries included in the 2003 consolidated financial statements are restated in the constant currency of the countries in which they operate and are translated into Mexican pesos using the exchange rate of the latest year presented.

TICKER: GIGANTE
GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

CONSOLIDATED

Audited Financial Information

Declaration from the company officials responsible for the information

Final Printing

I HEREBY SWEAR THAT THE FINANCIAL INFORMATION HEREIN SUPPLIED TO THIS STOCK EXCHANGE, CORRESPONDING TO THE 4TH QUARTER OF 2004 IS THAT OBTAINED FROM OUR AUTHORIZED ACCOUNTING REGISTRIES AND IS THE RESULT OF THE APPLICATION OF THE ACCOUNTING PRINCIPLES AND RULES ACCEPTED AND STATED BY THE MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS AND IN THE PROVISIONS OF THE MEXICAN NATIONAL BANKING AND SECURITIES COMMISSION (COMISION NACIONAL BANCARIA Y DE VALORES).

THE ACCOUNTING PRINCIPLES USED BY THIS COMPANY AND THE PROCESSING OF DATA FOR THE PERIOD TO WHICH THE SAID INFORMATION REFERS WERE APPLIED USING THE SAME BASIS AS FOR THE SAME PERIOD OF THE PREVIOUS YEAR.

LIC. ÁNGEL LOSADA MORENO EXECUTIVE PRESIDENT C.P. FEDERICO CORONADO BROSIG DIRECTOR OF ADMINISTRATION AND CORPORATE FINANCE

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

DATE:

#### GENERAL INFORMATION ABOUT THE COMPANY

CORPORATE NAME:

GRUPO GIGANTE, S.A. DE C.V. AV. EJÉRCITO NACIONAL 769-A

ADDRESS: COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8000 5269-8308

FAX: INTERNET ADDRESS:

grupogigante.com.mx

### FISCAL INFORMATION ABOUT THE COMPANY

COMPANY'S TAXPAYER ID:

GGI880610918

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

#### **PAYMENT OFFICER**

NAME:

C.P. SERGIO VALDEZ ARRIAGA AV. EJÉRCITO NACIONAL 769-A

ADDRESS: COLONY:

NUEVA GRANADA

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8369 5269-8308

FAX: E-MAIL:

svaldez@gigante.com.mx

#### INFORMATION ABOUT THE OFFICERS

TITLE MSE:

CHAIRMAN OF THE BOARD OF DIRECTORS

TITLE: NAME:

CHAIRMAN OF THE BOARD LIC. ÁNGEL LOSADA MORENO AV. EJÉRCITO NACIONAL 769-A

ADDRESS:

NUEVA GRANADA

COLONY: ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8211 5269-8308

FAX: E-MAIL:

alosada1@gigante.com.mx

TITLE MSE:

TITLE: NAME: CHIEF EXECUTIVE OFFICER
EXECUTIVE PRESIDENT
LIC. ÁNGEL LOSADA MORENO
AV. EJÉRCITO NACIONAL 769-A

ADDRESS:

NUEVA GRANADA

COLONY: ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE: FAX:

5269-8211

E MAIL.

5269-8308

E-MAIL:

alosada1@gigante.com.mx

TITLE MSE:

CHIEF FINANCIAL OFFICER

TITLE: NAME: DIRECTOR OF ADMINISTRATION AND CORPORATE FINANCE

ADDRESS:

C.P. FEDERICO CORONADO BROSIG AV. EJÉRCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

11520

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

DATE:

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

5269-8271

FAX:

5269-8308

E-MAIL:

fcoronad@gigante.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR QUARTERLY INFORMATION

TITLE: NAME: MANAGER OF STOCK EXCHANGE INFORMATION

ADDRESS:

C.P. SERGIO VALDEZ ARRIAGA AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8369 5269-8308

FAX: E-MAIL:

svaldez@gigante.com.mx

TITLE MSE:

SECOND PARTY RESPONSIBLE FOR QUARTERLY INFORMATION

TITLE:

CONTROLLER

NAME: ADDRESS: C.P. RAFAEL GARCÍA ALVARADO AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520 MEXICO CITY, FEDERAL DISTRICT

CITY & STATE: **TELEPHONE:** 

5269-8225

FAX:

5269-8068

E-MAIL:

rgarcia1@gigante.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR LEGAL DEPARTMENT

TITLE:

LEGAL DIRECTOR

NAME: ADDRESS: LIC. FRANCISCO PÉREZ LOBATO AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE: CITY & STATE: 11520 MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

5269-8395 5269-8308

FAX: E-MAIL:

fperez@gigante.com.mx

TITLE MSE:

TITLE: NAME: SECRETARY OF THE BOARD OF DIRECTORS SECRETARY OF THE BOARD OF DIRECTORS LIC. JAVIER MARTÍNEZ DEL CAMPO LANZ BOSQUE DE ALISOS 47-A, DESPACHO 101

ADDRESS: COLONY:

**BOSQUES DE LAS LOMAS** 

ZIP CODE:

55120

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

3000-4000 3000-4040

FAX: E-MAIL:

imdelcampo@domc.com.mx

TITLE MSE:

PRO-SECRETARY OF THE BOARD OF DIRECTORS

TITLE:

ALTERNATE SECRETARY OF THE BOARD OF DIRECTORS

NAME:

LIC. SERGIO MONTERO QUEREJETA

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

ZIP CODE:

**NUEVA GRANADA** 11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE: FAX:

5269-8470 5269-8132

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

DATE:

E-MAIL:

smontero@gigante.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR INFORMATION TO STOCKHOLDERS

TITLE:

MANAGER OF INVESTOR RELATIONS

NAME:

C.P. ERIKA SERRANO RUIZ

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE: FAX:

5269-8058 5269-8169

E-MAIL:

eserrano@gigante.com.mx

TITLE MSE:

ACCREDITED PARTY RESPONSIBLE FOR INFORMATION THROUGH EMISNET

TITLE:

MANAGER OF STOCK EXCHANGE INFORMATION

NAME: ADDRESS: C.P. SERGIO VALDEZ ARRIAGA AV. EJÉRCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8369

FAX:

5269-8308

E-MAIL:

svaldez@gigante.com.mx

TITLE MSE:

ACCREDITED PARTY RESPONSIBLE FOR RELEVANT EVENTS THROUGH EMISNET

TITLE:

MANAGER OF STOCK EXCHANGE INFORMATION C.P. SERGIO VALDEZ ARRIAGA

NAME:

AV. EJÉRCITO NACIONAL 769-A

ADDRESS:

NUEVA GRANADA

COLONY: ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8369

FAX:

5269-8308

E-MAIL:

svaldez@gigante.com.mx

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

DATE:

NAME:

CHAIRMAN  NAME: LIC. ÁNGEL LOSADA MORENO  PROPIETARY MEMBERS  NAME: C.P. JOSÉ AGUILERA MEDRANO NAME: LIC. ÉNGEL ALVERDE LOSADA NAME: LIC. ÉNGEL ALVERDE LOSADA NAME: LIC. GRAULIO ANTONIO ARSUAGA LOSADA NAME: LIC. GONZALO BARRUTIETA LOSADA NAME: ING. JAVIER FERNANDEZ CARBAJAL NAME: ING. ARMANDO GARZA SADA NAME: ING. ARMANDO GARZA SADA NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCIA NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: LIC. MARÍA EUGENIA SIDAOLI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: LIC. JAVIER MARTÍNEZ DEL CAMPO LANZ	BOARD OF DIRECTORS	
NAME: LIC, JOSÉ ALVERDE LOSADA NAME: LIC, ÁNGEL ALVERDE LOSADA NAME: LIC, BRAULIO ANTONIO ARSUAGA LOSADA NAME: LIC, BRAULIO ANTONIO ARSUAGA LOSADA NAME: LIC, GONZALO BARRUTIETA LOSADA NAME: ING, JAVIER FERNANDEZ CARBAJAL NAME: ING, ARMANDO GARZA SADA NAME: LIC, GILBERTO PEREZALONSO CIFUENTES NAME: LIC, GILBERTO PEREZALONSO CIFUENTES NAME: LIC, ROBERTO SALVO HORVILLEUR NAME: LIC, LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: SR, BRAULIO ARSUAGA TELLECHEA NAME: SR, BRAULIO ARSUAGA TELLECHEA NAME: C.P, LUIS FERNÁNDEZ GARCÍA NAME: C.P, LUIS FERNÁNDEZ GARCÍA NAME: LIC, CHEKER KARAM SHEDID NAME: SRA, MARÍA TERESA LOSADA MORENO NAME: LIC, JAVIER MOLINAR HORCASITAS NAME: LIC, JAVIER MOLINAR HORCASITAS NAME: LIC, JAVIER MOLINAR HORCASITAS NAME: SR, JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC, MARÍA E UGEDINA SIDAOUI DIB NAME: LIC, ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY		CHAIRMAN
NAME: C.P. JOSÉ AGUILERA MEDRANO NAME: LIC. ÁNGEL ALVERDE LOSADA NAME: LIC. GONZALO BARRUTIETA LOSADA NAME: ING. JAVIER FERNANDEZ CARBAJAL NAME: ING. ARMANDO GARZA SADA NAME: ING. ARMANDO GARZA SADA NAME: ING. ARMANDO GARZA SADA NAME: ING. LIC. GILBERTO PEREZALONSO CIFUENTES NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: SR. MARÍA TERESA LOSADA MORENO NAME: SRA MARÍA TERESA LOSADA MORENO NAME: SRA MARÍA TERESA LOSADA MORENO NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. MARÍA EUGENÍA SIDAOUI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY	NAME:	LIC. ÁNGEL LOSADA MORENO
NAME: LIC. ÁNGEL ALVERDE LOSADA NAME: LIC. BRAULIO ANTONIO ARSUAGA LOSADA NAME: LIC. GONZALO BARRUTIETA LOSADA NAME: ING. JAVIER FERNANDEZ CARBAJAL NAME: ING. ARMANDO GARZA SADA NAME: LIC. GILBERTO PEREZALONSO CIFUENTES NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: SR. MARÍA TERESA LOSADA MORENO NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. MARÍA EUGENIA SIDAOUI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY		PROPIETARY MEMBERS
NAME: LIC. BRAULIO ANTONIO ARSUAGA LOSADA NAME: LIC. GONZALO BARRUTIETA LOSADA NAME: ING. JAVIER FERNANDEZ CARBAJAL NAME: ING. ARMANDO GARZA SADA NAME: ING. LUIS REBOLLAR CORONA NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: LIC. CHEKER KARAM SHEDID NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. MARÍA EUGENIA SIDAOUI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	· ·· ···· <del>-</del> ·	<u>,                                    </u>
NAME: LIC. GONZALO BARRUTIETA LOSADA NAME: ING. JAVIER FERNANDEZ CARBAJAL NAME: ING. ARMANDO GARZA SADA NAME: LIC. GILBERTO PEREZALONSO CIFUENTES NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: LIC. CHEKER KARAM SHEDID NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. MARÍA EUGENIA SIDAOUI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY	<del>=</del> '	
NAME: ING. JAVIER FERNANDEZ CARBAJAL NAME: ING. ARMANDO GARZA SADA NAME: LIC. GIBERTO PEREZALONSO CIFUENTES NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: LIC. CHEKER KARAM SHEDID NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY	· · · · · · · <del>-</del> ·	· · · · · · · · · · · · · ·
NAME: ING. ARMANDO GARZA SADA NAME: LIC. GILBERTO PEREZALONSO CIFUENTES NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: LIC. JOSÉ ALVERDE LOSADA NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: LIC. CHEKER KARAM SHEDID NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. MARÍA EUGENÍA SIDAOUI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY	· · · · · · · · · · · · · · · · · · ·	
NAME: LIC. GILBERTO PEREZALONSO CIFUENTES NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JUNA CARLOS MATEOS DURÁN DE HUERTA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY		
NAME: ING. LUIS REBOLLAR CORONA NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: LIC. JOSÉ ALVERDE LOSADA NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: LIC. CHEKER KARAM SHEDID NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. MARÍA EUGENIA SIDAOUI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY	· · · · · · · <del>-</del> ·	
NAME: LIC. ROBERTO SALVO HORVILLEUR NAME: LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME: LIC. JOSÉ ALVERDE LOSADA NAME: SR. BRAULIO ARSUAGA TELLECHEA NAME: C.P. LUIS FERNÁNDEZ GARCÍA NAME: LIC. CHEKER KARAM SHEDID NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. MARÍA EUGENIA SIDAOUI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS SECRETARY	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
NAME:  LIC. LUIS SANTANA CASTILLO  ALTERNATE MEMBERS  NAME:  LIC. JOSÉ ALVERDE LOSADA  NAME:  SR. BRAULIO ARSUAGA TELLECHEA  NAME:  C.P. LUIS FERNÁNDEZ GARCÍA  NAME:  LIC. CHEKER KARAM SHEDID  NAME:  SRA. MARÍA TERESA LOSADA MORENO  NAME:  LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA  NAME:  LIC. JAVIER MOLINAR HORCASITAS  NAME:  SR. JUSTO DE DIEGO SÁENZ DE MIERA  LIC. MARÍA EUGENIA SIDAOUI DIB  NAME:  LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	· · · · · · · <del>-</del> ·	
NAME: NAME: NAME: SR. BRAULIO ARSUAGA TELLECHEA SR. BRAULIO ARSUAGA TELLECHEA C.P. LUIS FERNÁNDEZ GARCÍA NAME: LIC. CHEKER KARAM SHEDID NAME: SRA. MARÍA TERESA LOSADA MORENO NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA NAME: LIC. JAVIER MOLINAR HORCASITAS NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA NAME: LIC. MARÍA EUGENIA SIDAOUI DIB NAME: LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA ALTERNATE EXAMINER  NAME: SECRETARY	· · · · · · · · · · · · · · · · · · ·	
NAME:  NAME:  NAME:  C.P. LUIS FERNÁNDEZ GARCÍA  NAME:  LIC. CHEKER KARAM SHEDID  NAME:  SRA. MARÍA TERESA LOSADA MORENO  NAME:  LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA  NAME:  LIC. JAVIER MOLINAR HORCASITAS  NAME:  SR. JUSTO DE DIEGO SÁENZ DE MIERA  NAME:  LIC. MARÍA EUGENIA SIDAOUI DIB  NAME:  LIC. ARTURO TREVIÑO CASTELLANO   EXAMINER  NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY		ALTERNATE MEMBERS
NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  NAME:	NAME:	
NAME:  NAME:  NAME:  NAME:  SRA. MARÍA TERESA LOSADA MORENO  LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA  LIC. JAVIER MOLINAR HORCASITAS  NAME:  SR. JUSTO DE DIEGO SÁENZ DE MIERA  NAME:  LIC. MARÍA EUGENIA SIDAOUI DIB  NAME:  LIC. ARTURO TREVIÑO CASTELLANO   EXAMINER  NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY		
NAME:  NAME:  LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA LIC. JAVIER MOLINAR HORCASITAS NAME:  SR. JUSTO DE DIEGO SÁENZ DE MIERA LIC. MARÍA EUGENIA SIDAOUI DIB NAME:  LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	· · · · · · · · · · · · · · · · · · ·	=
NAME:  NAME:  NAME:  NAME:  SR. JUSTO DE DIEGO SÁENZ DE MIERA  NAME:  LIC. MARÍA EUGENIA SIDAOUI DIB  NAME:  EXAMINER  NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	· · · · · <del>-</del> ·	
NAME:  SR. JUSTO DE DIEGO SÁENZ DE MIERA LIC. MARÍA EUGENIA SIDAOUI DIB LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	· · · · · · · · · · · · · · · · · · ·	
NAME: LIC. MARÍA EUGENIA SIDAOUI DIB LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY		
NAME:  LIC. ARTURO TREVIÑO CASTELLANO  EXAMINER  NAME:  CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME:  CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	· · · · · · · · · · · · · · · · · · ·	
EXAMINER  NAME: CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	· ·· · · · · <del>-</del> ·	
NAME: CPC ERNESTO VALENZUELA ESPINOZA  ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	NAME.	LIC. ARTURO TREVINO CASTELLANO
ALTERNATE EXAMINER  NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY		EXAMINER
NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS  SECRETARY	NAME:	CPC ERNESTO VALENZUELA ESPINOZA
SECRETARY		ALTERNATE EXAMINER
	NAME:	CPC FRANCISCO JAVIER PEREZ CISNEROS
NAME: LIC. JAVIER MARTINEZ DEL CAMPO LANZ		SECRETARY
	NAME:	LIC. JAVIER MARTÍNEZ DEL CAMPO LANZ

ALTERNATE SECRETARY

LIC. SERGIO MONTERO QUEREJETA

# **English Translation**

# Relevant Event from GRUPO GIGANTE, S.A. de C.V.

**Reception Date at the BMV**: 2004-11-04 10:53:00

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 04/11/2004

Place: Mexico, D.F.

Matter: Market shifts

**Relevant Event**: With respect to the transactions that took place today, the Company does not have any information or knowledge about the causes of such events other than pure market factors.



# **English Translation**

# Notice of GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: November 9, 2004, 16:53

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 9/11/2004

Place: Mexico, D.F.

Matter: Gigante, S.A.de C.V. change of external auditor

Notice: Grupo Gigante, S.A. de C.V. announces that C.P.C. Juan Antonio Rodríguez Espínola, partner to the auditing firm Galaz, Yamazaki, Ruiz Urquiza, S.C., has been appointed as the Company's new External Auditor, position previously held by C.P.C. Francisco Pérez Cisneros, who reached the maximum period as external auditor permitted by the Yaw, as set forth in Article 83, section X of the New Rules issued by the National Banking and Securities Commission, in effect since March 19, 2003.



# Notice of GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: November 17, 2004 16:50

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 11/17/2004

Place: Mexico, D.F.

Matter: Additional Services Approved by the Audit Committee

In compliance with Article 84, last paragraph of the New Rules issued by the CNBV, the Company's audit committee approved the guidelines applicable to the hiring of Auditing Additional Services, Auditing Related Services, Tax Services and Other Services rendered by the External Auditor's firm.



February 25, 2005



# **4Q04 EARNINGS RELEASE**

Figures appearing in this document are expressed in millions of Mexican pesos of purchasing power as of December 31, 2004, unless otherwise specified. Figures may vary due to rounding.

During the fourth quarter of the year, the company's total sales reached \$8,714 million pesos, a decline of 0.6% in real terms compared to the same period of 2003. Same store sales for the quarter decreased 2.0%.

In cumulative terms, total sales reached \$31,723 million pesos, a decline of 3.0% compared to 2003. Same store sales fell 3.4%, less than in previous quarters. It is worth noting that the negative trend that has been taking place since 2003 has begun to improve, as has the differentiation with the sector.

The gross margin for the quarter was 21.9%, 150 basis points higher than the one registered in the same period of 2003, while gross profit reached \$1,908 million pesos. During the 12 month period of 2004, the gross margin was 22.3%, 120 basis points higher than in the previous year. There were various factors that resulted in this increase, including: improved negotiations with our suppliers, better control over losses, the implementation of commercial strategies during the holiday season and the participation of other commercial formats such as Office Depot, Radio Shack and Toks.

Operating expenses for the quarter were \$1,627 million pesos, 7.3% higher than during the same period of 2003. This was due to a greater number of stores in operation in the company's different formats. In annual terms, operating expenses without depreciation were only 0.4% higher than in 2003. This was the result of the Group's efforts to optimize its assets, properties, and the manpower required for the implementation of the SAP.

As a result, operating profit for the fourth quarter reached \$281 million pesos, 2.4% higher than in the same period of 2003. During the 2004 exercise, operating profit rose to \$934 million pesos, an increase of 12% compared to the results obtained during 2003.

Operating cash flow (EBITDA) for the quarter reached \$482 million pesos, 3.8% higher than during the same period of 2003. The cumulative figure reached \$1,746 million pesos, an increase of 10.1% compared to the same period of the previous year.

The comprehensive financing cost for the quarter resulted in an income of \$81 million pesos, an increase compared to the \$39 million pesos registered during the same period of the previous year. In cumulative terms, the comprehensive financing cost of \$13 million pesos is notably lower than the \$99 million pesos registered in 2003. The favorable result was due to an increase in inflation, in both annual and quarterly terms, resulting from the monetary position, which was compensated for the increase in the amount of interest paid, due to higher market interest rates, as well as fluctuations in the exchange rate resulting from a weaker peso.

The item of extraordinary charges reflects the impact of the reduction in fixed assets that were eliminated as a result of the store-remodeling program.

Net income for the quarter increased 33.1%, resulting in a net margin of 1.7%, an increase of 50 basis points. In cumulative terms, net income rose to \$393 million pesos, an increase in real terms of 18.3% versus the \$333 million pesos registered in the previous year.

During 2004, operating cash flow (EBITDA) provided the company with the resources to fund its \$757 million pesos investment in fixed assets.

During the fourth quarter, the Group opened one Super G store, nine SuperPrecio unit, one Toks, 15 Office Depots and 15 Radio Shack stores. In addition, one Gigante store was closed, as was one Bodega Gigante, two Super G's, five Super Precio establishments, one Office Depot and four Radio Shack units. Finally, the Group converted two Gigante stores and one Bodega Gigante unit into Super G stores. Therefore, the total number of units in operation at the end of the year grew to 519, with a total sales floor area of 1,146,425 m2.

As of December 31, 2004, the number of units and sales floor area by format is as follows: 99 Gigante stores (607,054 m²), 52 Bodegas Gigante (197,249 m²), 63 Super Gigante units (139,057 m²), 8 Gigante USA establishments (22,794 m²), 46 SuperPrecio units (11,822 m²), 103 Office Depot establishments (165,948 m²), 98 Radio Shack stores (12,548 m²), 3 PriceSmart units (13,269 m²) and 47 Toks cafeterias (10,135 seats).

# GIGANTE

Contacts:

Grupo Gigante:

Erika Serrano Investor Relations

Tel.: +(52 55) 5269-8058 eserrano@gigante.com.mx

<u>Bodega</u> GIGANTE

IR Communications:

Sandra Yatsko

Tel: +(52 55) 5446-7484 sandra@irandpr.com

Super 6













# GIGANTE

# GRUPO GIGANTE, S. A. DE C. V. AND SUBSIDIARIES

Thousands of Mexican pesos of purchasing power of as December 2004

-	<u>Bodega</u>
	<b>IGANTÉ</b>

QUARTERLY RESULTS	Oct - Dec 04	Oct Dec 03	% Change
NET SALES	8,714,264	8,767,432	-0.6%
GROSS PROFIT	1,907,879	1,791,342	6.5%
OPERATING INCOME	281,192	. 274,644	2.4%
EBITDA	481,588	463,975	3.8%
COMPREHENSIVE FINANCING COST	-81,180	-39,155	107.3%
INCOME TAX PROVISION	97,737	115,470	-15.4%
NET INCOME	145,559	109,321	33.1%

# Super G

FINANCIAL POSITION	2004	2003	% Change
TOTAL ASSETS	22,293,030	23,479,989	-5.1%
CURRENT ASSETS	6,609,720	7,575,771	-12.8%
CASH & CASH EQUIVALENTS	617,855	549,200	12.5%

INVENTORIES	4,082,768	4,619,974	-11.6%
OTHERS	1,909,097	2,406,597	-20.7%
NON CURRENT ASSETS	15,683,310	15,904,218	-1.4%
TOTAL LIABILITIES	9,304,272	10,477,425	-11.2%
CURRENT LIABILITIES	5,945,700	8,644,782	-31.2%

3,994,673

12,988,758

977,644,977

5,397,608

13,002,564

977,447,505

-26.0%

-0.1%



, , , , , , , , , , , , , , , , , , , ,	-,,	0,00.,000	
BANK LOANS	593,442	2,191,108	-72.9%
OTHER LIABILITIES	1,357,585	1,056,066	28.6%
LONG TERM LIABILITES	2,090,564	627,534	233.1%
BANK LOANS	1,995,750	525,950	279.5%
OTHER LIABILITIES	94,814	101,584	-6.7%
DEFERRED LIABILITIES	1,268,008	1,205,109	5.2%

TRADE ACCOUNTS PAYABLE



# FINANCIAL RATIOS

\*SHARES OUTSTANDING

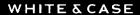
SHAREHOLDERS' EQUITY

INVENTORY DAYS	59.7	65.1	
ACCOUNTS PAYABLE DAYS	58.4	76.6	
NET INCOME PER SHARE * (PESOS)	0.15	0.11	
EBITDA PER SHARE * (PESOS)	0.49	0.47	
GROSS MARGIN	21.9%	20.4%	
OPERATING MARGIN	3.2%	3.1%	
NET MARGIN	1.7%	1.2%	
INTEREST BEARING LIABILITIES TO STOCKHOLDERS' EQU	20.2%	21.2%	
TOTAL LIABILITIES TO STOCKHOLDERS' EQUITY	71.6%	80.6%	



®	
RadioShack.	





White & Case, S.C. Torre del Bosque – PH Blvd. Manuel Avila Camacho #24 Col. Lomas de Chapultepec 11000 México, D.F. Tel (52-55) 5540 9600 Fax (52-55) 5540 9699 www.whitecase.com

Direct Dial + (52-55)5540 9661

Direct Facsimile + (52-55)5540 9699

May 6, 2005

Dan Duncan White & Case LLP 701 Thirteenth Street NW, Washington, DC 20005



Dear Dan:

Attached please find documents to be hand-delivered to the SEC on behalf of Grupo Gigante, S.A. de C.V. (6416523-0007) according to Rule 12g3-2(b).

I would appreciate if you can deliver these documents and send me the stamped-received cover letter by fax and by pouch.

Many thanks for your help.

Best regards,

Marcela Alvarez Mardones

Enclosure

White & Case, S.C.
Torre del Bosque – PH
Blvd. Manuel Avila Camacho #24
Col. Lomas de Chapultepec
11000 México, D.F.

j = 1 (j.e. ¥

Tel (52-55) 5540 9600 Fax (52-55) 5540 9699 www.whitecase.com

File Number 82-3142

May 3rd, 2005

Office of International Corporate Finance, Mail Stop 3-2 Division of Corporate Finance Securities and Exchange Commission Judiciary Plaza 450 Fifth Street, N.W. Washington, D.C. 20549

Re: Grupo Gigante, S.A. de C.V./ Rule 12g3-2(b) File Number 82-3142

Ladies and Gentlemen:

I refer to the above-referenced exemption pursuant to Rule 12g3-2(b) (the "Rule") of the Securities Exchange Act of 1934, as amended, (the "Act") previously granted to Grupo Gigante, S.A. de C.V. (the "Company") and hereby transmit to you the following documentation required to be submitted under the Rule:

- (A) In accordance with the provisions of Rule 12g3-2(b)(1)(i) (B) and (iii), an English version of the Company's audited financial report for the fourth quarter of 2004, provided to the Mexican Stock Exchange (the "BMV");
- (B) In accordance with the provisions of Rule 12g3-2(b)(1)(i)(A), (B) and (iii), an English translation of information made public through EMISNET, an electronic financial information system of the BMV, regarding shifts in the market, dated November 4, 2004;

WHITE & CASE

(C) In accordance with the provisions of Rule 12g3-2(b)(1)(i)(A), (B) and (iii), an English

translation of information made public to investors through EMISNET regarding

appointment of new external auditor, dated November 9, 2004;

(D) In accordance with the provisions of Rule 12g3-2(b)(1)(i)(A), (B) and (iii), an English

translation of information made public to investors through EMISNET regarding

approval of additional services of the external auditor, dated November 17, 2004;

(E) In accordance with the provisions of Rule 12g3-2(b)(1)(i) (A), (B) and (iii), an

English version of a press release informing about the Company's fourth quarter

results.

As stated in paragraph (5) of Rule 12g3-2(b), the Company understands that it is

furnishing the Securities and Exchange Commission with the information set forth above and

that the documents being delivered herewith pursuant to Rule 12g3-2(b) shall not constitute an

admission for any purpose that the Company is subject to the provisions of the Act.

Please do not hesitate to contact the undersigned should you have any questions with

regard to any of the points discussed in this letter.

Yours truly

Matthew F. Wilhoit

**Enclosures** 

CC: Sergio Valdéz Arriaga

Manuel Cullen (without enclosures)

-2-



TICKER: GIGANTE
GRUPO GIGANTE, S.A. DE C.V..

QUARTER: 4

YEAR: 2004

CONSOLIDATED FINANCIAL STATEMENT AS OF DECEMBER 31 OF 2004 AND 2003 (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT	QUARTER	QUARTER OF	PREVIOUS
s	CONCENT	Amount	%	Amount	%
1	TOTAL ASSETS	22,293,030	100	23,479,989	100
2	CURRENT ASSETS	6,609,720	30	7,575,771	32
3	CASH AND SHORT-TERM INVESTMENTS	617,855	3	549,200	2
4	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	603,777	3	921,138	4
5	OTHER ACCOUNTS AND DOCUMENTS RECEIVABLE	1,041,088	5	1,156,891	5
6	INVENTORIES	4,082,768	18	4,619,974	
7	OTHER CURRENT ASSETS	264,232	1	328,568	1
8	LONG-TERM	189,945	1	170,983	1
	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	0	ö	0	o
10	INVESMENT IN SHARES OF SUBSIDIARIES	í í	-	_	1
	AND NON-CONSOLIDATED OPERATIONS	0	0	o	o
11	OTHER INVESTMENTS	189,945	1	170.983	1
	PROPERTY, PLANT AND EQUIPMENT	14,715,293	66	14,995,262	64
13	PROPERTY	14,500,926	65	14,258,784	61
	MACHINERY	0	0	0 0	0
	OTHER EQUIPMENT	7,199,011	32	7,151,060	
	ACCUMULATED DEPRECIATION	7,228,816	32	6,598,569	28
	CONSTRUCTION IN PROGRESS	244,172	1	183,987	1
18	DEFERRED ASSETS (NET)	553,232	2	554,771	2
19	OTHER ASSETS	224,840	1	183,202	1
20	TOTAL LIABILITIES	9,304,272	100	10,477,425	100
21	CURRENT LIABILITIES	5,945,700	64	8,644,782	83
22	SUPPLIERS	3,994,673	43	5,397,608	52
23	BANK LOANS	593,442	6	2,191,108	i e
	STOCK MARKET LOANS	o	o	o	0
25	TAXES TO BE PAID	181,243	2	160,811	2
26	OTHER CURRENT LIABILITIES	1,176,342	13	895,255	9
27	LONG-TERM LIABILITIES	2,090,564	22	627,534	. 6
	BANK LOANS	1,995,750	21	525,950	
	STOCK MARKET LOANS	0	o	ا ٔ ه	0
30	OTHER LOANS	94,814	1	101,584	1
31	DEFERRED LOANS	1,268,008	14	1,205,109	12
32	OTHER LIABILITIES		0	0	0
33	CONSOLIDATED STOCK HOLDERS' EQUITY	12,988,758	100	13,002,564	100
34	MINORITY INTEREST	59,988		43,430	
35	MAJORITY INTEREST	12,928,770	100	12,959,134	100
	CONTRIBUTED CAPITAL	9,161,545	71	9,161,524	
	PAID-IN CAPITAL STOCK (NOMINAL)	104,672	1		
	RESTATEMENT OF PAID-IN CAPITAL STOCK	2,304,809	18		
39	PREMIUM ON SALES OF SHARES	6,752,064	52	6,752,064	52
40	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0	0
	CAPITAL INCREASE (DECREASE)	3,767,225	29	3,797,610	29
	RETAINED EARNINGS AND CAPITAL RESERVE	13,799,459	106		
43	SHARES REPURCHASE FUND	1,584,265	12	1,584,355	12
	EXCESS (SHORTFALL) IN RESTATEMENT OF	1			ł
	STOCK HOLDERS' EQUITY	(12,009,925)	(93)	(11,586,204)	(89)
45	NET INCOME FOR THE YEAR	393,426	3	332,609	3

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT Q	PRESENT QUARTER		QUARTER OF PREVIOUS YEAR	
S		Amount	%	Amount	%	
3	CASH AND SHORT-TERM INVESTMENTS	617,855	100	549,200	100	
46	CASH	330,532	53	355,665	65	
47	SHORT-TERM INVESTEMENTS	287,323	47	193,535	35	
18	DEFERRED ASSETS (NET)	553,232	100	554,771	100	
	AMORTIZED OR REDEEMED	130,920	24	92,934	17	
49	GOODWILL	422,312	76	461,420	83	
50 51	DEFERRED TAXES OTHERS	0	0	0 417	C	
	CURRENT LIABILITIES	5,945,700	100	8,644,782	100	
52	FOREIGN CURRENCY LIABILITIES	395,789	7	680,978	8	
53	MEXICAN PESO LIABILITIES	5,549,911	93	7,963,804	92	
	STOCK MARKET LOANS	0	100	0	100	
	COMMERCIAL PAPER	1	0		0	
	CURRENT MATURITIES OF MEDIUM TERM		Ü		C	
56	CURRENT MATURITIES OF BONDS		0	ľ	C	
26	OTHER CURRENT LIABILITIES	1,176,342	100	895,255	100	
57	OTHER CURRENT LIABILITIES WITH COST	0	0	0	C	
58	OTHER CURRENT LIABILITIES WITHOUT COST	1,176,342	100	895,255	100	
27	LONG-TERM LIABILITIES	2,090,564	100	627,534	100	
59	FOREIGN CURRENCY LIABILITIES	0	0	0	C	
60	MEXICAN PESO LIABILITIES	2,090,564	100	627,534	100	
29	STOCK MARKET LOANS	o	100	0	100	
61	BONDS		0	1	C	
62	MEDIUM TERM NOTES		0		C	
30	OTHER LOANS	94,814	100	101,584	100	
63	OTHER LOANS WITH COST	33,470	35	42,858	42	
64	OTHER LOANS WITHOUT COST	61,344	65	58,726	58	
31	DEFERRED LOANS	1,268,008	100	1,205,109	100	
65	NEGATIVE GOODWILL	0	0	0	C	
66	DEFERRED TAXES	1,268,008	100	1,205,109	100	
67	OTHERS	0	0	0	(	
32	OTHER LIABILITIES	0	100	o	100	
68	RESERVES		0	1	C	
69	OTHERS LIABILITIES		0		C	
44	EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK HOLDERS' EQUITY	(12,009,925)	100	(11,586,204)	100	
	ACCUMULATED INCOME DUE TO MONETARY POSITION	(298,758)	(2)	(298,758)	(3)	
	INCOME FROM NON-MONETARY POSITION	(11,711,167)	(98)	(11,287,446)	(97)	

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR:

2004

CONSOLIDATED FINANCIAL STATEMENT
OTHER CONCEPTS
(In Thousands of Mexican Pesos)

**Audited Financial Information** 

REF	CONCEPTS	PRESENT QUARTER	QUARTER OF PREVIOUS YEAR
S		Amount	Amount
72	WORKING CAPITAL	664,020	(1,069,011)
73	PENSION FUND AND SENIORITY PREMIUMS	0	o
74	EXECUTIVES (*)	581	594
75	EMPLOYERS (*)	12,600	12,479
76	EMPLOYEES (*)	20,760	21,739
77	OUTSTANDING SHARES (*)	977,644,977	977,447,505
78	REPURCHASED SHARES (*)	8,654,967	8,641,967

<sup>(\*)</sup> THESE CONCEPTS SHOULD BE EXPRESSED IN UNITS.

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# CONSOLIDATED EARNING STATEMENT FROM JANUARY 1st TO DECEMBER 31 OF 2004 AND 2003 (In Thousands of Mexican Pesos)

Audited Financial Information

REF		PRESENT QU	JARTER	QUARTER OF PREVIOUS	
	CONCEPTS	·		YEAR	
R		Amount	%	Amount	%
1	NET SALES	31,722,864	100	32,708,814	100
2	COST OF SALES	24,638,899	78	25,805,845	79
3	GROSS INCOME	7,083,965	22	6,902,969	2'
4	OPERATING	6,150,012	19	6,068,888	19
5	OPERATING INCOME	933,953	3	834,081	;
6	TOTAL FINANCING	12,534	0	98,930	(
7	INCOME AFTER FINANCING COST	921,419	3	735,151	2
8	OTHER FINANCIAL OPERATIONS	83,722	0	79,898	(
9	INCOME BEFORE TAXES AND EMPLOYEE PROFIT				
	SHARING	837,697	3	655,253	:
10	RESERVE FOR TAXES AND EMLPOYEE PROFIT	1			i
	SHARING	293,229	1	269,187	•
11	INCOME AFTER TAXES AND EMPLOYEE PROFIT	1 1	}	·	
	SHARING	544,468	2	386,066	•
12	SHARE NET INCOME OF SUBSIDIARIES AND	1 1		!	
	NON-CONSOLIDATED OPERATIONS	o	o	0	(
13	CONSOLIDATED NET INCOME OF CONTINUING	i i			ı
	OPERATIONS	544,468	2	386,066	
14	INCOME FROM DISCONTINUED OPERATIONS	0	0	0	(
15	CONSOLIDATED NET INCOME BEFORE	1 1			
	EXTRAORDINARY ITEMS	544,468	2	386,066	
16	EXTRAORDINARY ITEMS NET EXPENSES	135,918	0	54,169	(
17	NET EFFECT AT THE BEGINNING OF THE YEAR BY		1	·	
	CHANGES IN ACCOUNTING PRICIPLES	0	0	0	(
18	NET CONSOLIDATED INCOME	408,550	1	331,897	
19	NET INCOME OF MINORITY INTEREST	15,124	o	(712)	(
20	NET INCOME OF MAJORITY INTEREST	393,426	1]	332,609	•

TICKER: GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# CONSOLIDATED EARNING STATEMENT BREAKDOWN OF MAIN CONCEPTS (In Thousands of Mexican Pesos)

**Audited Financial Information** 

Final Printing

	_					Tillatt tillang
RI	EF	,	PRESENT Q	JARTER	QUARTER OF	PREVIOUS
		CONCEPTS	CONCEPTS		YEA	R
<u> </u>	R		Amount	%	Amount	%
1.		NET SALES	24 700 864	400	20 700 944	400
1 .			31,722,864	100	32,708,814	100
2		DOMESTIC	30,261,117	95	31,328,745	96
	]	FOREIGN	1,461,747	5	1,380,069	4
2	23	EXPRESSED IN US DOLLARS (***)	131,098	0	123,773	0
1.	6	TOTAL FINANCING COST	12,534	100	98,930	100
.   2	24	INTEREST PAID	412,029	3,287	392,756	397
P  2	25	FOREIGN EXCHANGE LOSSES	77,900	622	54,922	56
2	26	INTEREST EARNED	18,784	150	10,908	11
1 2	7	FOREIGN EXCHANGE PROFITS	76,655	612	35,976	36
2	8	GAIN DUE TO MONETARY POSITION	(381,956)	(3,047)	(301,864)	(305)
4	2	LOSS FROM RESTATEMENT OF UDIS	Ó	ó	Ò	` ó
4	13	GAIN FROM RESTATEMENT OF UDIS	0	o	0	o o
1,	8	OTHER FINANCIAL TRANSACTIONS	83,722	100	79,898	100
	•	OTHER EXPENSES (INCOME) NET	83,722	100	79,898	100
		(PROFIT) LOSS ON SALE OF OWN	00,122	0	, 0,000	0
		(PROFIT) LOSS ON SALE OF SHORT TERM	ő	ŏ	ő	0
1						400
	-	RESERVE FOR TAXES AND EMPLOYEE PROFIT SHARING	293,229	100	269,187	100
	_	INCOME TAX	73,693	25	41,060	15
		DEFERRED INCOME TAX	165,632	56	216,809	81
\ I '		EMPLOYEE PROFIT SHARING	7,840	3	11,318	4
<b>1</b> 3	35	DEFERRED EMPLOYEE PROFIT SHARING	46,064	16	0	0

(\*\*\*) THOUSANDS OF DOLLARS

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER: 4

YEAR:

2004

### CONSOLIDATED EARNINGS STATEMENT OTHER CONCEPTS

(In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT QUARTER	QUARTER OF PREVIOUS YEAR
R		Amount	Amount
36	TOTAL SALES	30,844,808	32,485,909
37	NET INCOME FOR THE YEAR	0.	0
38	NET SALES (**)	31,722,864	32,708,814
39	OPERATION INCOME (**)	933,953	834,081
40	NET INCOME OF MAJORITY INTEREST (**)	393,426	332,609
41	NET CONSOLIDATED INCOME (**)	408,550	331,897

<sup>(\*\*)</sup> THE RESTATED INFORMATION OF THE LAST TWELVE MONTHS SHOULD BE USED

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# QUARTERLY FINANCIAL STATEMENT FROM OCTOBER 1st TO DECEMBER 31 OF 2004 AND 2003 (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT QUARTER		QUARTER OF PREVIOUS YEAR		
RT		Amount	%	Amount	%	
1	NET SALES	8,714,264	100	8,767,432	100	
2	COST OF SALES	6,806,385	78	6,976,090	80	
3	GROSS INCOME	1,907,879	22	1,791,342	20	
4	OPERATIONS	1,626,687	19	1,516,698	17	
5	OPERATING INCOME	281,192	3	274,644	3	
6	TOTAL FINANCING	(81,181)	-1	(39,155)	0	
7	INCOME AFTER FINANCING COST	362,373	4	313,799	4	
8	OTHER FINANCIAL TRANSACTIONS	26,433	0	57,089	1	
9	INCOME BEFORE TAXES AND EMPLOYEE PROFIT	1	ł			
-	SHARING	335,940	4	256,710	3	
10	RESERVE FOR TAXES AND EMPLOYEE PROFIT					
	SHARING	97,736	1	115,470	1	
11	INCOME AFTER TAXES AND EMPLOYEE PROFIT					
	SHARING	238,204	3	141,240	2	
12	PARTICIPATION IN SUBSIDIARIES AND		1			
	NON-CONSOLIDATED OPERATIONS NET INCOME	0	0	0	0	
13	CONSOLIDATED NET INCOME OF CONTINUING					
	OPERATIONS	238,204	3	141,240	2	
14	INCOME FROM OPERATIONS	0	o	0	0	
15	CONSOLIDATED NET INCOME BEFORE					
	EXTRAORDINARY ITEMS	238,204	3	141,240	2	
16	EXTRAORDINARY ITEMS NET EXPENSES	82,274	1	28,519	0	
17	NET EFFECT AT THE BEGINNING OF THE YEAR DUE TO		J			
	CHANGES IN ACCOUNTING PRINCIPLES	0	0	0	0	
18	NET CONSOLIDATED INCOME	155,930	2	112,721	1	
19	NET INCOME OF MINORITY INTEREST	10,371	0	3,400	0	
20	NET INCOME OF MAJORITY INTEREST	145,559	2	109,321	[ 1]	

TICKER: GIGANTE
GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

QUARTERLY FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (In Thousands of Mexican Pesos)

**Audited Financial Information** 

Final Printing

	REF	CONCEDTO	PRESENT C	UARTER	QUARTER OF PREVIOUS YEAR		
	RT	CONCEPTS	Amount	%	Amount	%	
"						-	
		NET SALES	8,714,264	100	8,767,432	100	
-	21	DOMESTIC	8,359,781	96	8,461,938	97	
ł	22	FOREIGN	354,483	4	305,494	3	
١	23	EXPRESSED IN US DOLLARS (***)	30,802	0	27,399	0	
ı	6	TOTAL FINANCING COST	(81,181)	100	-39,155	100	
M	24	INTEREST PAID	117,704	145	82,961	212	
7	25	FOREIGN EXCHANGE LOSSES	4,859	6	34,586	88	
	26	INTEREST EARNED	6,967	9	2,202	6	
	27	FOREIGN EXCHANGE PROFITS	30,298	37	13,758	35	
	28	GAIN DUE TO MONETARY POSITION	(166,479)	(205)	(140,742)	(359)	
	42	LOSS FROM RESTATEMENT OF UDIS	0	0	0	0	
1	43	GAIN FROM RESTATEMENT OF UDIS	0	٥	0	0	
	8	OTHER FINANCIAL TRANSACTIONS	26,433	100	57,089	100	
7	29	OTHER EXPENSES (INCOME) NET	26,433	100	57,089	100	
	30	(PROFIT) LOSS ON SALE OF OWN	0	0	0	0	
ı	31	(PROFIT) LOSS ON SALE OF SHORT TERM	0	0	0	0	
ı	9	RESERVE FOR TAXES AND EMPLOYEE PROFIT SHARING	97,736	100	115,470	100	
	32	INCOME TAX	47,091	48	(71,451)	(62)	
J	33	DEFERRED INCOME TAX	(2,437)	-2	180,380	156	
М	34	EMPLOYEE PROFIT SHARING	7,019	7	6,541	6	
"	35	DEFERRED EMPLOYEE PROFIT SHARING	46,063	47	0	0	

(\*\*\*) THOUSANDS OF DOLLARS

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER: 4

YEAR: 2004

STATEMENT OF CHANGES IN FINANCIAL RESULTS FROM JANUARY 1st TO DECEMBER 31 OF 2004 AND 2003 (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT QUARTER	QUARTER OF PREVIOUS YEAR
C		Amount	Amount
1	CONSOLIDATED NET INCOME	408,550	331,897
2	+(-) ITEMS ADDED TO INCOME WHICH DO NOT	1	i i
	REQUIRE THE USE OF CASH	956,224	789,350
3	CASH FLOW FROM NET INCOME FOR THE YEAR	1,364,774	1,121,247
4	CASH FLOW CHANGES IN WORKING CAPITAL	(445,224)	(114,536)
5	CASH GENERATED (USED) IN OPERATING ACTIVITIES	919,550	1,006,711
6	CASH FLOW FROM EXTERNAL FINANCING	(137,254)	(127,507)
7	CASH FLOW FROM INTERNAL FINANCING	(69)	0
8	CASH FLOW GENERATED (USED) BY FINANCING	(137,323)	(127,507)
9	CASH FLOW GENERATED (USED) IN INVESTMENT		
	ACTIVITIES	(713,572)	(649,151)
10	NET INCREASE (DECREASE) IN CASH AND SHORT-TERM	1	1
	INVESTMENTS	68,655	230,053
11	CASH AND SHORT-TERM INVESTMENTS AT THE		
	BEGINNING OF PERIOD	549,200	319,147
12	CASH AND SHORT-TERM INVESTMENTS AT THE END		
	OF PERIOD	617,855	549,200

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER:

YEAR: 2004

# STATEMENT OF CHANGES IN FINANCIAL RESULTS BREAKDOWN OF MAIN CONCEPTS (In Thousands of Mexican Pesos)

Audited Financial Information

REF	CONCEPTS	PRESENT QUARTER	QUARTER OF PREVIOUS YEAR
С		Amount	Amount
2	+(-) ITEMS ADDED TO INCOME WHICH DO NOT		
	REQUIRE THE USE OF CASH	956,224	789,350
13	DEPRECIATION AND AMORTIZATION FOR THE YEAR	831,637	758,318
14	+(-) NET INCREASE (DECREASE) IN PENSION FUND	1	
	AND SENIORITY PREMIUMS	0	0
15	+(-) NET LOSS (PROFIT) IN MONETARY EXCHANGE	0	0
16	+(-) NET LOSS (PROFIT) IN ASSETS AND LIABILITIES	1	1
47	RESTATEMENT	0	0
17	+(-) OTHER ITEMS	21,744	(7,164)
40	+(-) ITEMS ADDED TO INCOME WHICH DO NOT REQUIRE THE USE OF CASH	102,843	38,196
4	CASH FLOW CHANGE IN WORKING CAPITAL	(445,224)	(114,536)
18	+(-) DECREASE (INCREASE) IN ACCOUNTS RECEIVABLE	433,164	(9,607)
19	+(-) DECREASE (INCREASE) IN INVENTORY	158,692	708,778
20	+(-) DECREASE (INCREASE) IN OTHER ACCOUNTS	1	1
	RECEIVABLE	64,336	(71,574)
21	+(-) INCREASE (DECREASE) IN SUPPLIER ACCOUNTS	(1,402,935)	(368,570)
22	+(-) INCREASE (DECREASE) IN OTHER LIABILITIES	301,519	(373,563)
6	CASH FLOW FROM EXTERNAL FINANCING	(137,254)	(127,507)
23	+ SHORT-TERM BANK AND STOCK EXCHANGE FINANCING	(1,597,666)	(70,034)
24	+ LONG-TERM BANK AND STOCK EXCHANGE FINANCING	1,460,412	(57,473)
25	+ DIVIDENDS RECEIVED	0	0
26	+ OTHER FINANCING	0	0
27	(-) BANK FINANCING AMORTIZATION	0	0
28	(-) STOCK EXCHANGE AMORTIZATION	0	0
29	(-) OTHER FINANCING AMORTIZATION	0	0
7	CASH FLOW FROM INTERNAL FINANCING	(69)	0
30	+(-) INCREASE (DECREASE) IN CAPITAL STOCK	21	0
31	(-) DIVIDENDS PAID	0	0
32	+ PREMIUM ON SALE OF SHARES	(90)	0
33	+ CONTRIBUTION FOR FUTURE CAPITAL INCREASES	0	0
9	CASH FLOW GENERATED (USED) IN INVESTMENT		
	ACTIVITIES	(713,572)	(649,151)
34	+(-) DECREASE (INCREASE) IN STOCK INVESTMENTS OF A PERMANENT NATURE	(18,962)	(43)
35	(-) ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT	(757,092)	(614,216)
36	(-) INCREASE IN BUILDINGS IN PROGRESS	0	0
37	+ SALE OF OTHER PERMANENT INVESTMENTS	ő	Ö
38	+ SALE OF TANGIBLE FIXED ASSETS	104,120	1,002
39	+(-) OTHER ITEMS	(41,638)	(35,894)
		1	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# RATIOS CONSOLIDATED

Audited Financial Information

	ed Financial Information				al Printing
REF		PRESENT QUARTER		QUARTER OF PRI	EVIOUS
Р		YEAR		YEAR	
	YIELD				
1	i · · · · · · · · · · · · · · · · · · ·	l 1.29	%	4.04	0/
	NET INCOME TO NET SALES			1.01	%
2	NET INCOME TO STOCKHOLDERS EQUITY (**)	3.04	%	2.57	%
3	NET INCOME TO TOTAL ASSETS (**)	1.83	%	1.41	%
4	CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME	0.00	%	0.00	%
5	INCOME DUE TO MONETARY POSITION TO NET INCOME	93.49	%	90.95	%
	ACTIVITY				
6	NET SALES TO NET ASSETS (**)	1.42	times	1.39	times
7	NET SALES TO FIXED ASSETS (**)	2.16	times	2.18	times
8	INVENTORY ROTATION (**)	6.03	times	5.59	times
9	ACCOUNTS RECEIVABLE IN DAYS OF SALES	6	days	9	days
10	INTEREST PAID TO TOTAL LIABILITIES WITH COST (**)	15.71	%	14.23	%
	LEVERAGE				
11	TOTAL LIABILITIES TO TOTAL ASSETS	41.74	%	44.62	%
12	TOTAL LIABILITIES TO STOCK HOLDERS EQUITY	0.72	times	0.81	times
13	FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES	4.25	%	6.50	%
14	LONG-TERM LIABILITIES TO FIXED ASSETS	14.21	%	4.18	%
15	OPERATING INCOME TO INTEREST PAID	2.27	times	2.12	times
16	NET SALES TO TOTAL LIABILITIES (**)	3.41	times	3.12	times
	LIQUIDITY				
17	CURRENT ASSETS TO CURRENT LIABILITIES	1.11	times	0.88	times
18	CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES	0.43	times	0.34	times
19	CURRENTS ASSETS TO TOTAL LIABILITIES	0.71	times	0.72	times
20	AVAILABLE ASSETS TO CURRENT LIABILITIES	10.39	%	6.35	%
	CASH FLOW				
21	ICASH FLOW FROM NET INCOME TO NET SALES	4.30	%	3.43	%
22	CASH FLOW FROM CHANGES IN WORKING CAPITAL TO NET SALES	(1.40)	%	(0.35)	%
23	CASH GENERATED (USED) IN OPERATIONS TO INTEREST PAID	2.23	times	2.56	times
24	EXTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING	99.95	%	100.00	%
25	INTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING	0.05	%	0.00	%
26	ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT TO	106.10	/0	94.62	70
20	CASH GENERATED (USED) IN INVESTMENT ACTIVITIES	100.10	%	94.02	%
	CASH GENERATED (USED) IN INVESTIGENT ACTIVITIES		70		70
				I	

<sup>(\*\*)</sup> FOR THIS DATA TAKE INTO CONSIDERATION THE LAST TWELVE MONTHS.

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER: 4 YEAR: 2004

# INFORMATION PER SHARE CONSOLIDATED

Audited Financial Information

REF		PF	RESENT QUA	RTER	QUAR	TER OF PRI	EVIOUS
D			YEAR			YEAR	
1	BASIC PROFIT PER ORDINARY SHARE (**)	\$	0.40		\$	0.34	
2	BASIC PROFIT PER PREFERRED SHARE (**)	\$	0.00		\$	0.00	
3	DILUTED PROFIT PER ORDINARY SHARE (**)	\$	0.40		\$	0.34	
4	CONTINUOUS OPERATING PROFIT PER COMMON SHARE (**)	\$	0.40		\$	0.34	
5	EFFECT OF DISCONTINUED OPERATIONS ON						
	CONTINUING OPERATIONS PROFIT PER SHARE (**)	\$	0.00		\$	0.00	
6	EFFECT OF EXTRAORDINARY PROFIT AND LOSS ON						
	CONTINUING OPERATIONS PROFIT PER SHARE (**)	\$	0.00		\$	0.00	
7	EFFECT OF CHANGES IN ACCOUNTING PRINCIPLES ON				1		
	CONTINUING OPERATIONS PROFIT PER SHARE (**)	\$	0.00		\$	0.00	
8	BOOK VALUE PER SHARE	\$	13.22		\$	13.26	
9	CASH DIVIDEND ACCUMULATED PER SHARE	\$	0.00		\$	0.00	
10	DIVIDEND IN SHARES PER SHARE		0.00	shares	1	0.00	shares
11	MARKET PRICE TO BOOK VALUE		0.61	times	i	0.45	times
12	MARKET PRICE TO BASIC PROFIT PER ORDINARY				1		
	SHARE (**)		20.13	times	l	17.72	times
13	MARKET PRICE TO BASIC PROFIT PER PREFERRED				1		
	SHARE (**)		0.00	times		0.00	times

### **ENGLISH TRANSLATION**

# MEXICO CITY STOCK EXCHANGE (BOLSA MEXICANA DE VALORES, S.A. DE C.V.) SIFIC/ICS

Ticker: Gigante Grupo Gigante, S.A. de C.V. Quarter: 4 Year: 2004

# GENERAL DIRECTOR'S REPORT (1)

(Management Analysis and Discussion of the Company's Financial Condition and Operation Results)

### ANNEX 1

Consolidated Final Printing

# February 25, 2005

During the fourth quarter of the year, the company's total sales reached \$8,714 million pesos, a decline of 0.6% in real terms compared to the same period of 2003. Same store sales for the quarter decreased 2.0%.

In cumulative terms, total sales reached \$31,723 million pesos, a decline of 3.0% versus 2003. Same store sales fell 3.4%, less than they have in previous quarters. It is worth noting that the negative trend that has been taking place since 2003 has begun to improve, and can be considered as a difference in the general trend of the sector.

The gross margin for the quarter was 21.9%, 150 basis points higher than in the same period of 2003, while gross profit reached \$1,908 million pesos. During 2004, the gross margin was 22.3%, 120 basis points higher than that registered during the previous year. There were various factors that contributed to this increase including: improved negotiations with our suppliers, better control over losses, the implementation of commercial strategies during the holiday season and the participation of other commercial formats such as Office Depot, Radio Shack and Toks.

Operating expenses for the quarter were \$1,627 million pesos, 7.3% higher than during the same period of 2003. This was due to a greater number of stores in operation among the company's different formats. In annual terms, operating expenses without depreciation were only 0.4% higher than in 2003. This was the result of the Company's efforts to optimize its assets, properties, and the manpower required for the implementation of the SAP.

As a result, operating profit for the fourth quarter reached \$281 million pesos, 2.4% higher than that registered in the same period of 2003. During the 2004 fiscal year, operating profit rose to \$934 million pesos, an increase of 12% compared to the results obtained during 2003.

Operating cash flow (EBITDA) for the quarter reached \$482 million pesos, 3.8% higher than that registered during the same period of 2003. The cumulative figure reached \$1,746 million pesos, an increase of 10.1% versus the same period of the previous year.

The comprehensive financing cost for the quarter resulted in an income of \$81 million pesos, an increase compared to the \$39 million pesos registered during the same period of the previous year. In cumulative terms, the comprehensive financing cost of \$31 million pesos is notably lower than the \$99 million pesos registered in 2003. The favorable result was due to an increase in inflation, in both annual and quarterly terms, resulting from monetary position, which compensated for the increase in the amount of interest paid, due to higher market interest rates, as well as fluctuations in the exchange rate resulting from a weaker peso.

The extraordinary charges item reflects the impact of the reduction in fixed assets that were eliminated as a result of the store-remodeling program.

Net income for the quarter increased 33.1%, resulting in a net margin of 1.7%, an increase of 50 basis points. In cumulative terms, net income rose to \$393 million pesos, an increase in real terms of 18.3% compared to the \$333 million pesos registered in the previous year.

During 2004, operating cash flow (EBITDA) provided the company with the resources to fund its \$757 million pesos investment in fixed assets.

During the fourth quarter, the Company opened one Super G store, nine SuperPrecio unit, one Toks, fifteen Office Depots and fifteen Radio Shack stores. In addition, one Gigante store was closed, as was one Bodega Gigante, two Super G's, five Super Precio establishments, one Office Depot and four Radio Shack units. Finally, the Company converted two Gigante stores and one Bodega Gigante unit into Super G stores. Therefore, the total number of units in operation at the end of the year grew to 519, with a total sales floor area of 1,146,425 m2.

As of December 31, 2004, the number of units and sales floor area by format is as follows:

99 Gigante stores (607,054 m²), 52 Bodegas Gigante (197,249 m²), 63 Super Gigante units (139,057 m²), 8 Gigante USA stores (22,794 m 2), 46 SuperPrecio units (11,822 m²), 103 Office Depot stores (165,948 m²), 98 Radio Shack stores (12,548 m²), 3 PriceSmart units (13,269 m²) and 47 Toks cafeterias (10,135 seats).

On February 11, 2005, the Company announced an agreement with PriceSmart Inc. to close its three club stores. These stores closures are programmed to take place on February 28, 2005.

Lic. Ángel Losada Moreno Executive President

# MEXICO CITY STOCK EXCHANGE (BOLSA MEXICANA DE VALORES, S.A. DE C.V.) SIFIC/ICS

Ticker: Gigante Grupo Gigante, S.A. de C.V. Quarter:4 Year: 2004

# GENERAL DIRECTOR'S REPORT (1) (Complementary Notes to the Financial Information)

### ANNEX 2

Consolidated Final Printing

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (amounts in thousand pesos)

For the years ended December 31, 2004 and 2003 (In thousands of Mexican pesos of purchasing power of December 31, 2004)

# **Basis of presentation**

- Explanation for translation into English The accompanying consolidated financial a. statements have been translated from Spanish into English for use outside of Mexico. These consolidated financial statements are presented based upon accounting principles generally accepted in Mexico (MEX GAAP). Certain accounting practices applied by the Company that conform with MEX GAAP may not conform with accounting principles generally accepted in other countries.
- Consolidation of financial statements The consolidated financial statements b. include those of the Company and its subsidiaries. The financial statements of Office Depot de México, S.A. de C.V. and PSMT México, S.A. de C.V. are consolidated using the proportionate consolidation method, based on the Company's 50% ownership interest in such entities. Intercompany balances and transactions have been eliminated.
- Conversion of financial statements of foreign subsidiaries To consolidate the financial statements of foreign subsidiaries that operate independently of the Company in terms of finance and operations, such financial statements in foreign currency are converted into Mexican pesos with the resulting exchange differences presented in stockholders' equity. For translation purposes, amounts are converted into Mexican pesos using the following exchange rates: (i) the closing exchange rate in effect at the balance sheet date for all assets and liabilities (ii) the exchange rate in effect at the date the contributions were made for common stock (iii) the exchange rate in effect at the end of the year in which the results were generated and (iv) the exchange rate in effect at the end of the year for revenues and expenses.

The financial statements of foreign subsidiaries included in the 2003 consolidated financial statements are restated in the constant currency of the countries in which they operate and are converted into Mexican pesos using the exchange rate of the latest year presented.

d. **Reclassifications** - Certain amounts in the financial statements as of and for the year ended December 31, 2003 have been reclassified in order to conform to the presentation of the consolidated financial statements as of and for the year ended December 31, 2004.

# 2. Summary of significant accounting policies

The accounting policies followed by the Company are in conformity with MEX GAAP, which require that management make certain estimates and use certain assumptions that affect the amounts reported in the consolidated financial statements and the accompanying notes. Although these estimates are based on management's best knowledge of current events, actual results may differ. The significant accounting policies of the Company are as follows:

- a. Change in accounting principle Beginning January 1, 2004, the Company adopted the provisions of Bulletin C-15, "Accounting for Impairment and Disposal of Long-lived Assets" ("C-15"), which establishes, among others, new rules to calculate and recognize impairment losses and their reversal. Whenever there are indicators of impairment of long-lived assets in use, tangible and intangible, including goodwill, and such impairment is not temporary, entities must evaluate possible impairment losses. To calculate impairment losses, recovery value must be determined, which is now defined as the greater of the net selling price of a cash-generating unit and its value in use, represented by the present value of future net cash flows, using an appropriate discount rate. The adoption of this Bulletin did not have a significant effect on the Company's consolidated financial positions or results of operations.
- b. **Recognition of the effects of inflation** The Company restates its consolidated financial statements to the Mexican pesos, purchasing power as of the most recent balance sheet date presented. Accordingly, the consolidated financial statements of the prior year have been restated to the Mexican pesos, purchasing power as of December 31, 2004 and, therefore, differ from those originally reported in the prior year.
- c. *Temporary investments* Temporary investments are stated at the lower of acquisition cost plus interest earned or market value.
- d. *Inventories and cost of sales* Inventories are valued at the lower of replacement cost or realizable value. Cost of sales is restated for the effects of inflation using the last-in, first-out method.
- e. **Property and equipment** Property and equipment are initially recorded at acquisition cost and restated using the National Consumer Price Index (NCPI). Depreciation is calculated using the straight-line method based on the useful lives of the related assets, as follows:

	Years
Buildings	50
Buildings on leased property	50
Store equipment	13
Furniture and equipment	10
Vehicles	8

Comprehensive financing cost incurred during the period of construction is capitalized and restated using the NCPI.

- f. Impairment of long-lived assets in use The Company reviews the carrying amounts of long-lived assets in use when an impairment indicator suggests that such amounts might not be recoverable, considering the greater of the present value of future net cash flows and the net sales price upon disposal. Impairment is recorded when the carrying amounts exceed the greater of the amounts mentioned above. The impairment indicators considered for these purposes are, among others, the operating losses or negative cash flows in the period if they are combined with a history or projection of losses, depreciation and amortization charged to results, which in percentage terms in relation to revenues are substantially higher than that of previous years, obsolescence, competition and other legal and economic factors.
- g. *Investment in shares* Investment in shares is valued at acquisition cost and restated using the NCPI.
- h. **Goodwill** Goodwill represents the excess of cost over recorded value of subsidiaries as of the date of acquisition. It is restated using the NCPI and is amortized over 20 years.
- i. Employee retirement obligations Seniority premiums and pension plans are recognized as costs over employee years of service and are calculated by independent actuaries using the projected unit credit method at net discount rates. Accordingly, the liability is being accrued which, at present value, will cover the obligation from benefits projected to the estimated retirement date of the Company's employees. Severance is charged to results when the liability is determined to be payable.
- j. **Deferred charges** Costs incurred in the development phase that meet certain requirements and that the Company has determined will have future economic benefits are capitalized and amortized based on the straight-line method over four years. Those disbursements that do not meet such requirements, as well as research costs, are recorded in the results of the period in which they are incurred.
- k. *Provisions* Provisions are recognized for obligations resulting from a past event that are likely to result in the use of economic resources and that can be reasonably estimated.

1. Income taxes, tax on assets and employee statutory profit sharing - Income taxes (ISR) and employee statutory profit sharing (PTU) are recorded in the results of the year in which they are incurred. Deferred income tax assets and liabilities are recognized for temporary differences resulting from comparing the book and tax values of assets and liabilities plus any future benefits from tax loss carryforwards. Deferred ISR assets are reduced by any benefits about which there is uncertainty as to their ability to be sold. Deferred PTU is derived from temporary differences between the accounting result and income for PTU purposes and is recognized only when it can be reasonably assumed that it will generate a liability or benefit, and there is no indication that circumstances will change in such a way that the liabilities will not be paid or benefits will not be realized.

The tax on assets paid that is expected to be recoverable is recorded as an advance payment of ISR and is presented in the balance sheet as decreasing the deferred ISR liability.

- m. Foreign currency balances and transactions Foreign currency transactions are recorded at the applicable exchange rate at the transaction date. Monetary assets and liabilities denominated in foreign currency are converted into Mexican pesos at the applicable exchange rate in effect at the balance sheet date. Exchange fluctuations are recorded as a component of net comprehensive financing cost in the consolidated statements of income.
- n. Insufficiency in restated stockholders' equity Insufficiency in restated stockholders' equity represents the accumulated monetary position result through the initial restatement of the consolidated financial statements and the loss from holding non-monetary assets through December 31, 1996, which resulted from restating certain non-monetary assets below inflation utilizing appraisal values.
- o. *Monetary position gain* Monetary position gain, which represents the increase of purchasing power of monetary items caused by inflation, is calculated by applying NCPI factors to monthly net monetary position. Gains result from maintaining a net monetary liability position.
- p. *Earnings per share* Basic earnings per ordinary share are calculated by dividing the net income of the majority stockholders by the weighted average number of ordinary shares outstanding during the year.

### 3. Investment in shares

As of December 31 2004 and 2003, investment in shares balance is represented by the investment the Company has in the shares issued by PriceSmart Inc. The balance in shares as of December 31, 2004 represents the investment in 1,667,333 common shares of PriceSmart Inc., which were purchased on November 23, 2004, at a price of U.S.\$ 10.00 per share, based on the right of first refusal approved by the Board of Directors of the issuer to convert preferred shares into common shares, with the Company assuming the obligation to hold such shares for a

minimum period of one year. As of December 31, 2003, the investment was represented by 15,000 shares of Series A preferred stock in PriceSmart Inc., with the right to a cumulative dividend of 8% per year.

#### 4. Other assets

As of December 31, 2004 and 2003, other assets included \$79,892 and \$51,621 respectively of restricted cash, which cannot be immediately disposed due to a legal action in which a subsidiary of the Company is involved.

# 5. Notes payable to financial institutions

The Company has certain short-term notes payable due to financial institutions. Outstanding borrowings under these arrangements amounted at December 31, 2004 and 2003, to \$55,192 and \$2,191,108, respectively. The weighted average interest rates under these arrangements at December 31, 2004 and 2003, were 11.26% and 8.73%, respectively.

# 6. Long-term debt

- a. Loan agreement with mortgage security with maturity of June 25, 2007. Multiple withdrawals of the loan may be made without exceeding the maximum amount of \$381,000, and each withdrawal for a maximum of 90 days. Interest is payable upon maturity of each withdrawal at the annual Interbank Interest Rate (TIIE) plus the applicable spread, based on the relationship of the interest coverage ratio and total bank debt ratio compared to EBITDA. Such margin will be determined quarterly. The 91-day interest rate as of December 31, 2004 was 9.99%.
- b. Loan agreement with mortgage security payable in 16 equal quarterly installments starting March 2005, with maturity as of December 31, 2008. Interest is payable quarterly at the fixed-rate of 9.51% plus the applicable margin, based on the relationship of the interest coverage ratio and total bank debt ratio compared to EBITDA. Such margin will be determined quarterly. The interest rate as of December 31, 2004 was 11.01%.

One of the provisions of the Company's loan agreement sets forth the obligation for certain financial ratios to be maintained at the end of each quarterly reporting period. As of December 31, 2004 the Company had complied with these obligations.

# 7. Stockholders' equity

a. Retained earnings include a statutory legal reserve. The General Commercial Companies Law requires that at least 5% of net income of the year be transferred to the legal reserve until the reserve equals 20% of capital stock at par value (historical pesos). The legal reserve may not be distributed unless the entity is dissolved. The legal reserve must be replenished if it is reduced for any reason. As of December 31, 2004 and 2003, the legal reserve, in historical pesos, was \$21,115 for both years.

b. Stockholders' equity, except restated paid-in capital and tax-retained earnings, will be subject to income tax at the rate in effect when the dividend is distributed. In 2004, the ISR rate was 33%; it will decrease to 30% in 2005, and subsequently one percentage point each year, until reaching 28% in 2007. Any tax paid on such distribution, may be credited against the income tax payable for the year in which the tax on the dividend is paid and the two fiscal years following such payment.

### 8. Income taxes, tax on assets and employee statutory profit sharing

In accordance with Mexican tax law, the Company is subject to income tax (ISR) and tax on assets (IMPAC), which take into consideration the taxable and deductible effects of inflation. The ISR rate was 33% in 2004 and 34% in 2003. IMPAC is calculated by applying 1.8% on the net average of the majority of restated assets less certain liabilities and is payable only to the extent that it exceeds ISR payable for the same period; any required payment of IMPAC may be certified creditable against the excess of ISR over IMPAC of the following ten years.

As of December 1, 2004, certain amendments to the ISR and IMPAC laws were published and are effective as of 2005. The primary amendments were as follows: a) the ISR rate was reduced to 30% in 2005, 29% in 2006 and 28% as of 2007; b) for income tax purposes, cost of sales will be deducted instead of inventory purchases; c) in 2005, an option was established to amortize inventories at December 31, 2004 into taxable income over a period from 4 to 12 years determined in conformity with the respective tax rules; when electing to amortize inventories into taxable income, any unamortized balance of inventories under Rule 106 and unamortized tax loss carry-forwards must be deducted from the inventory balance; inventories may be deducted as sold; d) as of 2006, the employee statutory profit sharing paid will be fully deductible; e) bank liabilities and liabilities with foreign entities are included in the determination of the IMPAC taxable base.

The Company files consolidated ISR and IMPAC tax returns with its subsidiaries.

- a. To determine deferred ISR at December 31, 2004, the Company applied the different tax rates that will be in effect beginning in 2005 to temporary differences according to their estimated dates of reversal. In addition, in accordance with tax regulations in effect as of 2005, the Company's management elected to amortize the tax inventory of \$2,485,583 at December 31, 2004 into taxable income over a seven-year period beginning in 2005, based on inventory turnover. Accordingly, the initial effect of the new regulation of no longer deducting inventory purchases is deferred. The result derived from applying the different tax rates is shown in the table below under effect of reduction in statutory rate on deferred ISR.
- b. As of December 31, 2004 and 2003, the effective ISR rates expressed as a percentage of income before ISR and PTU were 34% and 43% respectively.
- c. Due to a change in the circumstances used to assess the recovery of tax on assets paid and recovery of the benefit of tax loss carryforwards, the valuation allowance for

recoverable tax on assets and the valuation allowance for recoverable benefit of tax loss carryforwards was increased by \$203,516 and charged to results of operations of the year ended December 31, 2004.

d. At December 31, 2003, the Company had taxable temporary differences related to deferred PTU, mainly inventories, for which the deferred PTU liabilities of approximately \$54,000 had not been recorded because the Company believed that they would not reverse due to the continued nature of its operations. As a result of the tax amendments published on December 1, 2004, the Company recorded a net deferred PTU liability of \$46,064 related to temporary inventory differences, since cost of sales will now be deducted in place of inventory purchases, as mentioned in paragraph two of this note, and for purposes of the amounts reduced from tax inventories for PTU calculation purposes, as mentioned in paragraph a. of this note.

There are also non-quantified permanent differences, mainly resulting from the restatement of fixed assets, that will have an effect on future PTU payments.

e. Tax loss carryforwards and recoverable tax on assets paid for which the deferred income tax asset and prepaid income tax, respectively, have been partially recognized, can be recovered subject to certain conditions.

### 9. Commitments

The Company has entered into operating leases, for indefinite periods for land on which some of its stores and restaurants are located. Rents are calculated as a percentage of sales ranging from 1% to 4%.

In 2004 and 2003, rental expenses were approximately \$657,954 and \$585,549, respectively.

### 10. Contingencies

In 1992, the Company, acquired its subsidiary Blanes, S.A. de C.V. ("Blanes") which, at that time, owned 89 stores. In order to indemnify the Company against possible future losses resulting from pre-acquisition contingent liabilities, the former shareholders of Blanes established a deposit for an agreed upon term of three years. At the end of the period, the Company and the former shareholders disagreed on the amounts to be distributed under the terms of the indemnity agreement as determined by independent accountants, which resulted in the former shareholders commencing legal proceedings. In 2003, the legal process ended following a judgment which upheld the Company's challenge under constitutional law of the appropriateness of the legal proceedings. In March, 2004, the Company was notified of a new lawsuit filed by the former shareholders, for the amount of \$150,000, which was the amount of the original deposit plus an accrued amount, as calculated by the former shareholders, based upon the Treasury Notes (CETES) rate in effect at the payment due date, multiplied by two, for each 28-day period from February 9, 1996 until full reimbursement of the amount owed to the sellers. The Company

intends to vigorously defend the lawsuit including the methodology used by the former shareholders to calculate penalty interest which, the Company believes, was not in accordance with the original agreement. The Company has created a provision of \$202,440, in addition to an amount of \$27,543 previously deposited, for a total amount of \$229,983. The Company's management believes the amounts provided for the potential risks from this lawsuit would be sufficient in the event of an adverse ruling. Currently, the lawsuit is in the evidence admission stage at the trial level.

### 11. Subsequent event

On February 11, 2005, the Company announced the suspension of operations of its subsidiary PSMT México, S.A. de C.V., which it intends to disolve on February 28, 2005. The estimated expenses that will be incurred are \$10,278 (unaudited), net of income tax. The condensed financial information of the subsidiary, which is included in these consolidated financial statements as of December 31, 2004, is the following:

Delanasahara	2004
Balance sheet: Current assets Fixed assets Current liabilities	\$ 111,315 137,566 (100,569) 148,312
Stockholders' equity	\$ 135,853
Statement of income:	2004
Revenues Costs and expenses Taxes	\$ 272,322 (305,719) (13,342)
Net loss	<u>\$ (46,739)</u>

### 12. New accounting principles

In January 2004, the IMCP issued revised Bulletin D-3, "Labor obligations" ("D-3"), which replaces the concept of unforeseen severance payments that are recognized in earnings of the period in which the payment decision is made, with that of "Severance payments at the end of the labor relationship", defined as payments granted to employees when they conclude their labor relationship before reaching retirement age.

Revised D-3 is mandatory as of January 1, 2005, but grants the option to immediately recognize in earnings the resulting transition asset or liability, or to amortize it over the average remaining labor life of employees. The Company has not fully assessed the effects of adopting this new rule.

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

# DETAIL OF CAPITAL STOCK INVESTMENT

Audited Financial Information

2,726,303 580,873 248,532 1,060,548 135,853 627,564 506,950 37,977 (2,993)55,258 1,060 10,001 5,162,613 329,194 (36,678)11,444,380 189,945 CONSOLIDATED VALUE (3) PRESENT (Thousands of pesos) TOTAL AMOUNT 850 50 50 50 313,908 107,450 79,983 66,597 193,527 20,050 206,929 550,086 277,517 10,050 4,669,119 76,076 596,545 ACQUISITION COST 99.99 99.99 50.00 99.98 99.99 99.99 99.98 99.98 99.98 50.01 50.00 99.98 OWNERSHIP (2) (%) 85,000 62,031,800 5.000 5,000 5,000 2,162,534,916 2,004,999 76,076,141 206,928,887 1,363,644,000 456,502 58,713,000 47,306,275 10 744 999 1,004,999 1,362,976 387,052 **NUMBER OF** SHARES PROFESSIONAL FOOD PREPARATION SERVICES PURCHASE AND SALE, IMPORTS AND EXPORTS RENDERING OF ADMINISTRATIVE SERVICES RENDERING OF ADMINISTRATIVE SERVICES RENDERING OF ADMINISTRATIVE SERVICES RENDERING OF ADMINISTRATIVE SERVICES MAIN ACTIVITIES **ELECTRICAL APPLIANCES** SALE OF GASOLINE, FUEL OFFICE SUPPLIES RESTAURANTS SELF-SERVICE SELF-SERVICE SELF-SERVICE REAL ESTATE REAL ESTATE REAL ESTATE **ANNEX 3 PACKING** SERVICIOS GASTRONÓMICOS GIGANTE, S.A. DE C.V. COMPAÑIA IMPORTADORA GIGANTE, S.A. DE C.V. CONTROLADORA DEL NORTE, S.A. DE C.V. TOTAL INVESTMENT IN SUSIDIARIES GIGANTE HOLDING INTERNATIONAL, INC. COMPANY NAME (1) OFFICE DEPOT DE MEXICO, S.A. DE C.V. RADIO SHACK DE MEXICO, S.A. DE C.V. PROCESADORA GIGANTE, S.A. DE C.V. COMBUSTIBLES GIGANTE, S.A. DE C.V. TIENDAS SUPER PRECIO, S.A. DE C.V. OPERADORA GIGANTE, S.A. DE C.V. OTHER PERMANENT INVESTMENTS TOTAL INVESTMENT ASSOCIATES SERVICIOS GIGANTE, S.A. DE C.V. CAFETERIAS TOKS, S.A. DE C.V. BODEGA GIGANTE, S.A. DE C.V. GIGANTE FLEMING, S.A. DE C.V. CONTROTIENDAS, S.A. DE C.V. SERVICIOS TOKS, S.A. DE C.V. 12 PAGOS EN LINEA, S.A. DE C.V. 13 COMPAÑA IMPORTADORA GIG PSMT MEXICO, S.A. DE C.V. ASSOCIATES TOTAL 15 16

11,634,325

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

DETAIL OF CAPITAL STOCK INVESTMENT

**ANNEX 4** 

CONSOLIDATED

YEAR: 2004

QUARTER: 4

Not required by the Mexican Stock Exchange

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

MEXICAN STOCK EXCHANGE ANNEX 05 BREAKDOWN OF LOANS (IN THOUSANDS OF MEXICAN PESOS)

Audited Financial Information																Final Printing CONSOLIDATED
Credit Type/	Amortization Date	Interest Rate	Denominated In Pesos	nated in os	Amortization	on of Credits in I	Foreign Currenc time in	Amortization of Credits in Foreign Currency With National Entities (Thousands Of \$) time interval	Entities (Thous:	ands Of \$)	Ama	tization of Cred	its in Foreign C	Amortization of Credits in Foreign Currency With Foreign Entities (Thousands) time interval	reign Entities (TI	iousands)
Institution		1	Until 1 Year	More Than 1 Year	Current	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years	Current Year	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years
BANKS																
FOREIGN TRADE																
BANAMEX	31/12/2008	11.01	231,752													
BANCOMER	31/12/2008	11.01	118,251	354,750												
INBURSA	31/12/2008	1.9	188,248													
BANAMEX	24/06/2007	50 00	0	127,000												
INBURSA	24/06/2007		o c	127,000												
SCOTIA BANK INVERLAT	15/10/2004	17.5	50,328	0												
AC SAN JOSE	07/09/2005		0	0								3,367				
AC SAN JOSE	15/10/2005		ò	0								374				
AC SAN JOSE	19/11/2005		0	0								1,122				
FINANCIAL INSTITUTIONS			588,579	1,995,750	0	0	0	0	0	0	0	4,863	0	٥	0	0
TOTAL BANKS			588,579	1,995,750	0	0	0	٥	0	0	٥	4,863	0	°	°Ī	٩
STOCK EXCHANGE LISTED																
WITHOUT GUARANTEES																
WITH GUARANTEES																
TOTAL			588,579	1,995,750	0	٥	°	°	0	0	°	4,863	0		٥	

QUARTER: 4 YEAR: 2004

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

MEXICAN STOCK EXCHANGE ANNEX 05 BREAKDOWN OF LOANS

QUARTER: 4 YEAR: 2004

**=** 

Final Printing CONSOLIDATED

Audited Financial Information		1														
Credit	Amortization	Interest	Denomi	Denominated in	Amortization c	Amortization of Credits in Foreign Currency With National Entities (Thousands Of \$) time interval	eign Currency With	With National	Entities (The	ousands Of \$)	Amortizat	ion of Credits ir	Amortization of Credits in Foreign Currency With Foreign Entities (Thousands)	ncy With Fore erval	ign Entities (	Thousands)
and h			۱,	H	,000	1 10001	1 104:1	[	A literal	I Intil 5 Vagre	Current	I betil 1	l Intil 2	I Intil 3	I fotil d	Until 5 Vears
Institution			Uniii 1 Year	More Inan	Yea.	- E9X	Vears	Y Park	Xears	Cities of reads	Year	, Kear	Years	Years	Years	200
SHIPPLIERS																
															ľ	
SERVICE SUPPLIERS															1	
MERCHANDISE SUPPLIERS																
SELF-SERVICE	23/02/2005		3,037,512									236,960				
OFFICE SUPLIES	08/04/2005		449,592									75,944				
RESTAURANT	11/02/2005		22,254									0				
ELECTRICAL APPLIANCES	28/06/2005		94,389									78,022				
TOTAL SUPPLIERS			3,603,747	0	0	0	0	O	0	0	0	390,926	ō	٥	٥	0
OTHER CURRENT LIABILITIES			1,176,342	94,814												
TOTAL OTHER CURRENT																
LIABILITIES OTHER LOANS			1 176,342	94,814	0	٥	٥	٥	٥	0	°	•	0	٥	•	٥
										_						

NOTES:

1) MATURITY DATE DETERMINED BASED ON THE AVERAGE OF 54 CALENDAR DAYS

2) MATURITY DATE DETERMINED BASED ON THE AVERAGE OF 99 CALENDAR DAYS

3) MATURITY DATE DETERMINED BASED ON THE AVERAGE OF 43 CALENDAR DAYS

4) MATURITY DATE DETERMINED BASED ON THE AVERAGE OF 179 CALENDAR DAYS

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

4

YEAR: 2004

### MONETARY POSITION IN FOREIGN EXCHANGE (In Thousands of Mexican Pesos)

### ANNEX 6

CONSOLIDATED

Audited Financial Information

Final Printing

	DOLL	ARS	OTHER CUI	RRENCIES	TOTAL
FOREING MONETARY POSITION	THOUSAND DOLLARS	THOUSAND PESOS	THOUSAND OF DOLLARS	THOUSAND PESOS	THOUSAND PESOS
TOTAL ASSETS	5,902	65,807			65,807
LIABILITIES POSITION SHORT TERM LIABILITIES POSITION LONG TERM LIABILITIES POSITION	<b>39,290</b> 39,290	<b>438,083</b> <b>438</b> ,083			<b>438,083</b> 438,083
NET BALANCE	(33,388)	(372,276)	0	0	(372,276)

NOTES

EXCHANGE RATE USED AS OF DECEMBER 31, 2004 IS EQUIVALENT TO \$11.1500 PESOS PER DOLLAR

TICKER: GIGANTE

**GRUPO GIGANTE, S.A. DE C.V.** 

QUARTER:

YEAR: 2004

**DETAILS AND CALCULATION OF INCOME** BY MONETARY POSITION (In Thousands of Mexican Pesos)

### **ANNEX 7**

CONSOLIDATED

**Audited Financial Information** 

Final Printing MONTHLY **MONETARY MONETARY** (ASSET) LIABILITIES MONTHLY MONTH (PROFIT) AND **ASSETS** LIABILITIES MONETARY POSITION INFLATION LOSS EFFECT JANUARY 4,423,849 (11,732,734)(7,308,885)0.01 45,315 0.01 40,185 FEBRUARY 3,938,869 (10,749,938)(6,811,070)3,933,256 (6,668,207)0.00 22,005 MARCH (10,601,463) APRIL 3,965,097 0.00 10,892 (11,226,683)(7,261,587)MAY 4,127,280 (10,457,812)(0.00)(16,459)(6,330,532)JUNE 3,437,964 (10,892,516)(7,454,552)0.00 11,927 JULY 4.684.688 (10,882,028) (6,197,339)0.00 16,113 4,697,588 0.01 38.569 AUGUST (11,020,446)(6,322,858)SEPTEMBER 5,064,549 (11,036,230)(5,971,681)0.01 48.968 (8,297,100)0.01 57,250 OCTOBER 4,723,583 (13,020,682)(9,472,208)80,514 NOVEMBER 5,206,764 (14,678,972)0.01 DECEMBER 5,369,994 (14,833,506)(9,463,512)0.00 18,927 RESTATEMENT 0.00 7,750 0 CAPITALIZATION: 0 0.00 FOREIGN CORP.: 0 0 0.00 OTHER: 0.00 TOTAL 381,956

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER: 4 YEAR: 2004

BONDS AND MEDIUM TERM NOTES LISTING ON STOCK EXCHANGE (1)

Δ	N	N	FX	8

Audited Financial Information	CONSOLIDATED Final Printing
FINANCIAL LIMITED BASED	ON ISSUED DEED AND/OR TITLE
NOT APPLICABLE	
ACTUAL SITUATION	N OF FINANCIAL LIMITED

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4 YEAR:

2004

### PLANTS, TRADE OR DISTRIBUTION CENTERS

### ANNEX 9

**Audited Financial Information** 

CONSOLIDATED Final Printing

PLANT OR CENTER	ECONOMIC ACTIVITY	PLANT CAPACITY	UTILIZATION (%)
GIGANTE	SELF-SERVICE STORE	584,260	100
BODEGA GIGANTE	SELF-SERVICE STORE	197,249	100
SUPER G	SELF-SERVICE STORE	139,057	100
RADIO SHACK	ELECTRICAL APPLIANCES	12,548	100
OFFICE DEPOT	OFFICE SUPPLIES	165,948	100
CAFETERIAS TOKS	RESTAURANTS	10,135	100
GIGANTE HOLDING	SELF-SERVICE STORE	22,794	100
TIENDAS SUPER PRECIO	SELF-SERVICE STORE	11,822	100
PSMT MEXICO	SELF-SERVICE STORE	13,269	100

### NOTES

INSTALLED CAPACITY IS REGISTERED IN SQUARE METERS, EXCEPT IN THE CASE OF TOKS RESTAURANTS WHICH ARE REGISTERED ACCORDING TO THE NUMBER OF SEATS AVAILABLE.

TICKER: GIGANTE

**GRUPO GIGANTE, S.A. DE C.V.** 

**Audited Financial Information** 

QUARTER: 4 YEAR: 2004

MAIN RAW MATERIALS

**ANNEX 10** 

CONSOLIDATED

**Final Printing** 

DOMESTIC	MAIN SUPPLIERS	FOREIGN	MAIN SUPPLIERS	DOM. SUBST.	PRODUCTION COST (%)
NOT APPLICABLE TO THE GROUP					

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

CONSOLIDATED Final Printing

QUARTER:

2004

YEAR:

## SALES DISTRIBUTION BY PRODUCT

### **ANNEX 11**

## DOMESTIC SALES

Audited Financial Information  MAIN PRODUCTS  VOLUME   AMOUNT				
TOTAL PRO VOLUME				
VOLUME	NET SALES	DESTINATION	MAIN	
	AMOUNT	DESTINATION.	TRADEMARKS	CUSTOMERS
	30,261,117			
SELF-SERVICE				
TOTAL	30,261,117			

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

2004

YEAR:

PAGE 2
CONSOLIDATED
Final Printing

SALES DISTRIBUTION BY PRODUCT

**ANNEX 11** 

FOREIGN SALES

Audited Financial Information

CUSTOMERS TRADEMARKS DESTINATION 188,572 1,461,747 AMOUNT NET SALES VOLUME VOLUME AMOUNT TOTAL PRODUCTION MAIN PRODUCTS TOTAL (1) SELF-SERVICE (2) OFFICE EQUIPMENT

NOTES

(1) REFERS TO 114,186 THOUSAND DOLLARS AT AN EXCHANGE RATE OF \$11,1500 PESOS PER DOLLAR CORRESPONDING TO THE STORES LOCATED IN THE LOS ANGELES, CALIFORNIA AREA.

(2) REFERS TO 16,912 THOUSAND DOLIARS AT AN EXCHANGE RATE OF \$11,1500 PESOS PER DOLLAR CORRESPONDING TO THE STORES LOCATED IN CENTRAL AMERICA.

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. QUARTER: 4

YEAR: 2004

CONSOLIDATED Final Printing

### INTEGRATION OF THE PAID-IN CAPITAL STOCK

### **CHARACTERISTICS OF THE SHARES**

Audited Financial Information

SERIES	NOMINAL VALUE	VALID CUPON		NUMBER OF	SHARES		CAPITAL SOC of Mexica	,
		00,011	PORTION	PORTION	MEXICAN	SUBSCRIPTION	FIXED	VARIABLE
SINGLE SHARE	0	0	176,734,102	800,910,875	0	977,644,977	18,922	85,750
TOTAL	0	0	176,734,102	800,910,875	0	977,644,977	18,922	85,750

TOTAL OF SHARES THAT REPRESENT THE PAID IN CAPITAL STOCK AS OF THE DATE HEREOF.

### SHARES PROPORTION BY:

CPO'S: UNITS: ADRS's: GDRS's: ADS's:

GDS's:

### **OWN SHARES REPURCHASED**

	NUMBER OF	MARKET VALUE OF THE	SHARES
SERIES	SHARES	AT REPURCHASE	AT QUARTER
SINGLE SHARE	8,654,967	10.88000	8.10000

TICKER:	

QUARTER: 4

YEAR: 2004

GRUPO GIGANTE, S.A. DE C.V.

### **PROJECT INFORMATION**

### **ANNEX 13**

CONSOLIDATED Final Printing

**Audited Financial Information** 

PROJECT INFORMATION

FEBRUARY 25, 2005

During the past 12 months investment performance increased by 757 million pesos. Such resources allowed us to carry out programs for the opening of new stores, refurbishment, systems and logistics.

Below is a summary of openings as of December 31, 2004.

Type of / Subsidiary	Fourth Quarter	Up to Dec 31, 2004
Toks		1
Office Depot	9	15
Radio Shack	8	15
Super Gigante	1	1
SuperPrecio	6	8

Considering the closing of stores during the year, the variation of sales floors corresponding to the fourth quarter of 2004, added to December, is practically null.

### SIFIC / ICS

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

QUARTER:

4

YEAR: 2004

### Translation of financial statements of foreign subsidiaries

(Information related to Bulletin B-15)

### **ANNEX 14**

CONSOLIDATED

Audited Financial Information

Final Printing

Gigante Holdings International, Inc. is a wholly-owned subsidiary corporation of Grupo Gigante that includes 8 supermarket stores targetting the Latin American market in the city of Los Angeles, California.

To consolidate the financial statements of foreign subsidiaries that operate independently of the Company in terms of finances and operations, financial statements in foreign currency are converted into Mexican pesos with the resulting exchange differences presented in stockholders' equity. For conversion purposes, amounts are converted into Mexican pesos using the following exchange rates: (i) closing exchange rate in effect at the balance sheet date for all assets and liabilities (ii) the exchange rate in effect at the date the contributions were made for common stock (iii) the exchange rate in effect at the end of the year in which the results were generated and (iv) the exchange rate in effect at the end of the year for revenues and expenses.

The financial statements of foreign subsidiaries included in the 2003 consolidated financial statements are restated in the constant currency of the countries in which they operate and are translated into Mexican pesos using the exchange rate of the latest year presented.

TICKER: GIGANTE
GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2004

Audited Financial Information

Declaration from the company officials responsible for the information

CONSOLIDATED Final Printing

I HEREBY SWEAR THAT THE FINANCIAL INFORMATION HEREIN SUPPLIED TO THIS STOCK EXCHANGE, CORRESPONDING TO THE 4TH QUARTER OF 2004 IS THAT OBTAINED FROM OUR AUTHORIZED ACCOUNTING REGISTRIES AND IS THE RESULT OF THE APPLICATION OF THE ACCOUNTING PRINCIPLES AND RULES ACCEPTED AND STATED BY THE MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS AND IN THE PROVISIONS OF THE MEXICAN NATIONAL BANKING AND SECURITIES COMMISSION (COMISION NACIONAL BANCARIA Y DE VALORES).

THE ACCOUNTING PRINCIPLES USED BY THIS COMPANY AND THE PROCESSING OF DATA FOR THE PERIOD TO WHICH THE SAID INFORMATION REFERS WERE APPLIED USING THE SAME BASIS AS FOR THE SAME PERIOD OF THE PREVIOUS YEAR.

LIC. ÁNGEL LOSADA MORENO EXECUTIVE PRESIDENT C.P. FEDERICO CORONADO BROSIG DIRECTOR OF ADMINISTRATION AND CORPORATE FINANCE

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. DATE:

### GENERAL INFORMATION ABOUT THE COMPANY

**CORPORATE NAME:** 

GRUPO GIGANTE, S.A. DE C.V.

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8000

FAX:

5269-8308

INTERNET ADDRESS:

grupogigante.com.mx

### FISCAL INFORMATION ABOUT THE COMPANY

**COMPANY'S TAXPAYER ID:** 

GGI880610918

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

### **PAYMENT OFFICER**

NAME:

C.P. SERGIO VALDEZ ARRIAGA

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT 5269-8369

TELEPHONE: FAX:

5269-8308

E-MAIL:

svaldez@gigante.com.mx

### INFORMATION ABOUT THE OFFICERS

TITLE MSE:

CHAIRMAN OF THE BOARD OF DIRECTORS

TITLE: NAME:

CHAIRMAN OF THE BOARD LIC. ÁNGEL LOSADA MORENO AV. EJÉRCITO NACIONAL 769-A

ADDRESS: COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8211 5269-8308

FAX: E-MAIL:

alosada1@gigante.com.mx

TITLE MSE:

CHIEF EXECUTIVE OFFICER TITLE: **EXECUTIVE PRESIDENT** NAME: LIC. ÁNGEL LOSADA MORENO ADDRESS: AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE: CITY & STATE: 11520 MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

5269-8211

FAX: E-MAIL: 5269-8308 alosada1@gigante.com.mx

TITLE MSE:

CHIEF FINANCIAL OFFICER

TITLE: NAME: DIRECTOR OF ADMINISTRATION AND CORPORATE FINANCE

C.P. FEDERICO CORONADO BROSIG ADDRESS: AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

TICKER: GIGANTE

GRUPO GIGANTE, S.A. DE C.V.

DATE:

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

5269-8271 5269-8308

FAX: E-MAIL:

fcoronad@gigante.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR QUARTERLY INFORMATION MANAGER OF STOCK EXCHANGE INFORMATION

TITLE: NAME:

C.P. SERGIO VALDEZ ARRIAGA

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA 11520

ZIP CODE: CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

5269-8369 5269-8308

FAX: E-MAIL:

svaldez@gigante.com.mx

TITLE MSE:

SECOND PARTY RESPONSIBLE FOR QUARTERLY INFORMATION

TITLE:

CONTROLLER

NAME: ADDRESS: C.P. RAFAEL GARCÍA ALVARADO AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE: CITY & STATE: 11520 MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

5269-8225

FAX:

5269-8068

E-MAIL:

rgarcia1@gigante.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR LEGAL DEPARTMENT

TITLE:

**LEGAL DIRECTOR** 

NAME: ADDRESS: LIC. FRANCISCO PÉREZ LOBATO AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE: CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

5269-8395 5269-8308

11520

FAX: E-MAIL:

fperez@gigante.com.mx

TITLE MSE:

SECRETARY OF THE BOARD OF DIRECTORS TITLE: SECRETARY OF THE BOARD OF DIRECTORS LIC. JAVIER MARTÍNEZ DEL CAMPO LANZ NAME: BOSQUE DE ALISOS 47-A, DESPACHO 101 ADDRESS:

COLONY:

**BOSQUES DE LAS LOMAS** 

ZIP CODE:

55120

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

3000-4000 3000-4040

FAX: E-MAIL:

imdelcampo@domc.com.mx

TITLE MSE:

PRO-SECRETARY OF THE BOARD OF DIRECTORS

TITLE: NAME: ALTERNATE SECRETARY OF THE BOARD OF DIRECTORS

ADDRESS:

LIC. SERGIO MONTERO QUEREJETA AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** FAX:

5269-8470 5269-8132

TICKER: GIGANTE GRUPO GIGANTE, S.A. DE C.V. DATE:

E-MAIL:

smontero@gigante.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR INFORMATION TO STOCKHOLDERS

TITLE:

MANAGER OF INVESTOR RELATIONS

NAME:

C.P. ERIKA SERRANO RUIZ

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8058 5269-8169

FAX: E-MAIL:

eserrano@gigante.com.mx

TITLE MSE:

ACCREDITED PARTY RESPONSIBLE FOR INFORMATION THROUGH EMISNET

TITLE: NAME: MANAGER OF STOCK EXCHANGE INFORMATION

C.P. SERGIO VALDEZ ARRIAGA

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

**TELEPHONE:** 

5269-8369

FAX:

5269-8308

E-MAIL:

svaldez@gigante.com.mx

TITLE MSE:

ACCREDITED PARTY RESPONSIBLE FOR RELEVANT EVENTS THROUGH EMISNET

TITLE: NAME: MANAGER OF STOCK EXCHANGE INFORMATION

C.P. SERGIO VALDEZ ARRIAGA

ADDRESS:

AV. EJÉRCITO NACIONAL 769-A

COLONY:

**NUEVA GRANADA** 

ZIP CODE:

11520 MEXICO CITY, FEDERAL DISTRICT

CITY & STATE: **TELEPHONE:** 

5269-8369

FAX: E-MAIL: 5269-8308 svaldez@gigante.com.mx

TICKER: GIGANTE
GRUPO GIGANTE, S.A. DE C.V.

DATE:

### **BOARD OF DIRECTORS**

~	HAI		
·	ПΑІ	KIY.	MN

NAME: LIC. ÁNGEL LOSADA MORENO

**PROPIETARY MEMBERS** 

NAME: C.P. JOSÉ AGUILERA MEDRANO NAME: LIC. ÁNGEL ALVERDE LOSADA

NAME: LIC. BRAULIO ANTONIO ARSUAGA LOSADA
NAME: LIC. GONZALO BARRUTIETA LOSADA
NAME: ING. JAVIER FERNANDEZ CARBAJAL
NAME: ING. ARMANDO GARZA SADA

NAME: LIC. GILBERTO PEREZALONSO CIFUENTES

NAME: ING. LUIS REBOLLAR CORONA
NAME: LIC. ROBERTO SALVO HORVILLEUR
NAME: LIC. LUIS SANTANA CASTILLO

**ALTERNATE MEMBERS** 

NAME: LIC. JOSÉ ALVERDE LOSADA

NAME: SR. BRAULIO ARSUAGA TELLECHEA
NAME: C.P. LUIS FERNÁNDEZ GARCÍA
NAME: LIC. CHEKER KARAM SHEDID

NAME: SRA. MARÍA TERESA LOSADA MORENO

NAME: LIC. JUAN CARLOS MATEOS DURÁN DE HUERTA

NAME: LIC. JAVIER MOLINAR HORCASITAS
NAME: SR. JUSTO DE DIEGO SÁENZ DE MIERA
NAME: LIC. MARÍA EUGENIA SIDAOUI DIB
NAME: LIC. ARTURO TREVIÑO CASTELLANO

**EXAMINER** 

NAME: CPC ERNESTO VALENZUELA ESPINOZA

**ALTERNATE EXAMINER** 

NAME: CPC FRANCISCO JAVIER PEREZ CISNEROS

**SECRETARY** 

NAME: LIC. JAVIER MARTÍNEZ DEL CAMPO LANZ

**ALTERNATE SECRETARY** 

NAME: LIC. SERGIO MONTERO QUEREJETA

### **English Translation**

### Relevant Event from GRUPO GIGANTE, S.A. de C.V.

**Reception Date at the BMV**: 2004-11-04 10:53:00

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 04/11/2004

Place: Mexico, D.F.

Matter: Market shifts

**Relevant Event**: With respect to the transactions that took place today, the Company does not have any information or knowledge about the causes of such events other than pure market factors.

### **English Translation**

### Notice of GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: November 9, 2004, 16:53

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

**Date**: 9/11/2004

Place: Mexico, D.F.

Matter: Gigante, S.A.de C.V. change of external auditor

Notice: Grupo Gigante, S.A. de C.V. announces that C.P.C. Juan Antonio Rodríguez Espínola, partner to the auditing firm Galaz, Yamazaki, Ruiz Urquiza, S.C., has been appointed as the Company's new External Auditor, position previously held by C.P.C. Francisco Pérez Cisneros, who reached the maximum period as external auditor permitted by the Yaw, as set forth in Article 83, section X of the New Rules issued by the National Banking and Securities Commission, in effect since March 19, 2003.



### Notice of GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: November 17, 2004 16:50

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 11/17/2004

Place: Mexico, D.F.

Matter: Additional Services Approved by the Audit Committee

In compliance with Article 84, last paragraph of the New Rules issued by the CNBV, the Company's audit committee approved the guidelines applicable to the hiring of Auditing Additional Services, Auditing Related Services, Tax Services and Other Services rendered by the External Auditor's firm.



February 25, 2005



### **4Q04 EARNINGS RELEASE**

Figures appearing in this document are expressed in millions of Mexican pesos of purchasing power as of December 31, 2004, unless otherwise specified. Figures may vary due to rounding.

During the fourth quarter of the year, the company's total sales reached \$8,714 million pesos, a decline of 0.6% in real terms compared to the same period of 2003. Same store sales for the quarter decreased 2.0%.

In cumulative terms, total sales reached \$31,723 million pesos, a decline of 3.0% compared to 2003. Same store sales fell 3.4%, less than in previous quarters. It is worth noting that the negative trend that has been taking place since 2003 has begun to improve, as has the differentiation with the sector.

The gross margin for the quarter was 21.9%, 150 basis points higher than the one registered in the same period of 2003, while gross profit reached \$1,908 million pesos. During the 12 month period of 2004, the gross margin was 22.3%, 120 basis points higher than in the previous year. There were various factors that resulted in this increase, including: improved negotiations with our suppliers, better control over losses, the implementation of commercial strategies during the holiday season and the participation of other commercial formats such as Office Depot, Radio Shack and Toks.

Operating expenses for the quarter were \$1,627 million pesos, 7.3% higher than during the same period of 2003. This was due to a greater number of stores in operation in the company's different formats. In annual terms, operating expenses without depreciation were only 0.4% higher than in 2003. This was the result of the Group's efforts to optimize its assets, properties, and the manpower required for the implementation of the SAP.

As a result, operating profit for the fourth quarter reached \$281 million pesos, 2.4% higher than in the same period of 2003. During the 2004 exercise, operating profit rose to \$934 million pesos, an increase of 12% compared to the results obtained during 2003.

Operating cash flow (EBITDA) for the quarter reached \$482 million pesos, 3.8% higher than during the same period of 2003. The cumulative figure reached \$1,746 million pesos, an increase of 10.1% compared to the same period of the previous year.

The comprehensive financing cost for the quarter resulted in an income of \$81 million pesos, an increase compared to the \$39 million pesos registered during the same period of the previous year. In cumulative terms, the comprehensive financing cost of \$13 million pesos is notably lower than the \$99 million pesos registered in 2003. The favorable result was due to an increase in inflation, in both annual and quarterly terms, resulting from the monetary position, which was compensated for the increase in the amount of interest paid, due to higher market interest rates, as well as fluctuations in the exchange rate resulting from a weaker peso.

The item of extraordinary charges reflects the impact of the reduction in fixed assets that were eliminated as a result of the store-remodeling program.

Net income for the quarter increased 33.1%, resulting in a net margin of 1.7%, an increase of 50 basis points. In cumulative terms, net income rose to \$393 million pesos, an increase in real terms of 18.3% versus the \$333 million pesos registered in the previous year.

During 2004, operating cash flow (EBITDA) provided the company with the resources to fund its \$757 million pesos investment in fixed assets.

During the fourth quarter, the Group opened one Super G store, nine SuperPrecio unit, one Toks, 15 Office Depots and 15 Radio Shack stores. In addition, one Gigante store was closed, as was one Bodega Gigante, two Super G's, five Super Precio establishments, one Office Depot and four Radio Shack units. Finally, the Group converted two Gigante stores and one Bodega Gigante unit into Super G stores. Therefore, the total number of units in operation at the end of the year grew to 519, with a total sales floor area of 1,146,425 m2.

As of December 31, 2004, the number of units and sales floor area by format is as follows: 99 Gigante stores (607,054  $\text{m}^2$ ), 52 Bodegas Gigante (197,249  $\text{m}^2$ ), 63 Super Gigante units (139,057  $\text{m}^2$ ), 8 Gigante USA establishments (22,794  $\text{m}^2$ ), 46 SuperPrecio units (11,822  $\text{m}^2$ ), 103 Office Depot establishments (165,948  $\text{m}^2$ ), 98 Radio Shack stores (12,548  $\text{m}^2$ ), 3 PriceSmart units (13,269  $\text{m}^2$ ) and 47 Toks cafeterias (10,135 seats).

GIERNTE

Contacts:

Grupo Gigante:

Erika Serrano Investor Relations

Tel.: +(52 55) 5269-8058 eserrano@gigante.com.mx

GIGHNTE

IR Communications:

Sandra Yatsko

Tel: +(52 55) 5446-7484 sandra@irandpr.com

Super 🕒













### GIGANTE

### GRUPO GIGANTE, S. A. DE C. V. AND SUBSIDIARIES

Thousands of Mexican pesos of purchasing power of as December 2004

	<u>Bodega</u>
Laic	ANTE

QUARTERLY RESULTS	Oct - Dec 04	Oct Dec 03	% Change
NET SALES	8,714,264	8,767,432	-0.6%
GROSS PROFIT	1,907,879	1,791,342	6.5%
OPERATING INCOME	281,192	. 274,644	2.4%
EBITDA	481,588	463,975	3.8%
COMPREHENSIVE FINANCING COST	-81,180	-39,155	107.3%
INCOME TAX PROVISION	97,737	115,470	-15.4%
NET INCOME	145,559	109,321	33.1%

### Super 🖪

FINANCIAL POSITION	2004	2003	% Change
TOTAL ASSETS	22,293,030	23,479,989	-5.1%
CURRENT ASSETS	6,609,720	7,575,771	-12.8%
CASH & CASH EQUIVALENTS	617,855	549,200	12.5%

TOTAL LIABILITIES

CURRENT LIABILITIES

\*SHARES OUTSTANDING

į	INVENTORIES	4,082,768	4,619,974
	OTHERS	1,909,097	2,406,597
	NON CURRENT ASSETS	15,683,310	15,904,218

9,304,272

5,945,700

977,644,977

-11.6%

-20.7%

-1.4%

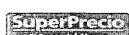
-11.2%

-31.2%

10,477,425

8,644,782

977,447,505



TRADE ACCOUNTS PAYABLE	3,994,673	5,397,608	-26.0%	
BANK LOANS	593,442	2,191,108	-72.9%	
OTHER LIABILITIES	1,357,585	1,056,066	28.6%	
LONG TERM LIABILITES	2,090,564	627,534	233.1%	
BANK LOANS	1,995,750	525,950	279.5%	



OTHER LIABILITIES	94,814	101,584	-6.7%
DEFERRED LIABILITIES	1,268,008	1,205,109	5.2%
SHAREHOLDERS' EQUITY	12,988,758	13,002,564	



FINANCIAL RATIOS			
INVENTORY DAYS	59.7	65.1	
ACCOUNTS PAYABLE DAYS	58.4	76.6	
NET INCOME PER SHARE * (PESOS)	0.15	0.11	
EBITDA PER SHARE * (PESOS)	0.49	0.47	
GROSS MARGIN	21.9%	20.4%	
OPERATING MARGIN	3.2%	3.1%	
NET MARGIN	1.7%	1.2%	
INTEREST BEARING LIABILITIES TO STOCKHOLDERS' EQU	20.2%	21.2%	
TOTAL LIABILITIES TO STOCKHOLDERS' EQUITY	71.6%	80.6%	



®	
RadioShack	

